

JOEY T. CHENG

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University of British Columbia
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Employment

September 2013 - Postdoctoral Scholar
Management of Organizations
Haas School of Business
University of California, Berkeley

Education

In Progress Ph.D., Social-Personality Psychology, Minor in Quantitative Methods
(Expected: July 2013) *University of British Columbia*

2012 Visiting Scholar
Haas School of Business
University of California, Berkeley

2011 Attendee
Summer Institute in Social Psychology
Princeton University

2009 M.A., Social-Personality Psychology
University of British Columbia

2007 B.Sc., Psychology Specialist (Graduated with Highest Distinction)
University of Toronto

Current Research and Interests

Social Hierarchies
Psychology of Social Status
Dominance

Nonverbal Cues of Power and Status
Social Contagion

Honours and Awards

Research and Academic Awards

2011 Outstanding Research Award, *Society for Personality and Social Psychology*

2010 Certificate of Academic Excellence for Outstanding Master's thesis, *Canadian Psychological Association*

- 2010 Governor General's Gold Medal Award Faculty of Arts Master's Nominee, *University of British Columbia*
- 2010 Stanley Coren Prize for Best Master's Thesis in Psychology, *University of British Columbia*
- 2007 Forrin Graduation Prize in Psychology, *University of Toronto*
- 2007 University of Toronto Excellence Awards in the Social Sciences and Humanities, *University of Toronto*
- 2006 Dr. Vivian Paskal Memorial Prize in Psychology, *University of Toronto*
- 2004-2006 University of Toronto Scholars Award, *University of Toronto*
- 2007 Certificate of Academic Excellence for Outstanding Undergraduate Honours Thesis, *Canadian Psychological Association*
- 2006 Undergraduate Student Research Award, *Natural Sciences and Engineering Research Council*

Fellowships and Travel Awards

- 2013-2015 Postdoctoral Fellowship, *Social Sciences and Humanities Research Council of Canada* (\$76,000)
- 2012-2013 University Graduate Fellowship, *University of British Columbia* (\$17,500)
- 2012 Michael Smith Foreign Study Supplement, *Social Sciences and Humanities Research Council of Canada* (\$6,000)
- 2012 Student Travel Award, *Society for Personality and Social Psychology*
- 2011 Student Travel Award, *Human Behavior and Evolution Society*
- 2010 Summer Program in Data Analysis Institute for Social Research Travel and Bursary Award, *York University*
- 2009-2012 Canada Graduate Doctoral Scholarship, *Social Sciences and Humanities Research Council of Canada* (\$105,000)
- 2008 University Graduate Fellowship, *University of British Columbia* (\$18,000)
- 2007 Elizabeth Young Lacey Graduate Entrance Scholarship, *University of British Columbia* (\$17,500; declined)
- 2007 Canada Graduate Master's Scholarship, *Social Sciences and Humanities Research Council of Canada* (\$17,500)
- 2007 Ontario Graduate Scholarship, *Government of Ontario, Canada* (\$15,000; declined)
- 2003-2007 Queen Elizabeth II Aiming for the Top Scholarship, *Government of Ontario, Canada* (\$14,000)

Forthcoming Edited Book

Cheng, J. T., Tracy, J. L., & Anderson, C. (under contract, forthcoming in 2014). *The psychology of social status*. New York: Springer.

Publications

Cheng, J. T., Tracy, J. L., & Henrich, J. (invited contribution). Towards a unified science of leadership: Dominance and prestige are two fundamental pathways to social influence. In J.T. Cheng, J. L. Tracy, & C. Anderson (Eds.), *The psychology of social status*. New York: Springer.

Cheng, J. T., Tracy, J. L. & Miller, G. E. (in press). Are narcissists hardy or vulnerable? The role of narcissism in the production of stress-related biomarkers in response to daily emotional distress. *Emotion*.

Tracy, J. L., Weidman, A. C., **Cheng, J. T.**, & Martens, J. P. (in press). Pride: The fundamental emotion of success, power, and status. In M. Tugade, M. Shiota, & L. Kirby (Eds.), *Handbook of positive emotions*. New York, NY: Guilford Press.

Cheng, J. T., Tracy, J. L., Foulsham, T., Kingstone, A., & Henrich, J. (2013). Two ways to the top: Evidence that dominance and prestige are distinct yet viable avenues to social rank and influence. *Journal of Personality and Social Psychology*, *104*, 103–125.

Cheng, J. T., & Tracy, J. L. (2013). The impact of wealth on prestige and dominance rank relationships. *Psychological Inquiry*, *24*, 102-108.

Feinberg, M., **Cheng, J. T.**, & Willer, R. (2012). Gossip as an Effective and Low Cost Form of Sanctioning. *Behavioral and Brain Sciences*, *35*, 25.

Tracy, J. L., **Cheng, J. T.**, Martens, J. P., & Robins, R. W. (2011). The Affective Core of Narcissism: Inflated by Pride, Deflated by Shame (pp. 330-343). In W. K. Campbell, & J. Miller (Eds.), *Handbook of narcissism and narcissistic personality disorder*. New York: Wiley.

Cheng, J. T., Tracy, J. L., & Henrich, J. (2010). Pride, personality, and the evolutionary foundations of human social status. *Evolution and Human Behavior*, *31*, 334-347.

Foulsham, T., **Cheng, J. T.**, Tracy, J. L., Henrich, J., & Kingstone, A. (2010). Gaze allocation in a dynamic social situation: Effects of social status and speaking. *Cognition*, *117*, 319-331.

Shariff, A. F., Tracy, J. L., **Cheng, J. T.**, & Henrich, J. (2010). Further thoughts on the evolution of pride's two facets: A response to Clark. *Emotion Review*, *2*, 399-400.

Shariff, A. F., Tracy, J. L., & **Cheng, J. T.** (2010). Naturalism and the tale of two facets. *Emotion Review*, *2*, 182-183.

Tracy, J. L., Shariff, A. F., & **Cheng, J. T.** (2010). A naturalist's view of pride. *Emotion Review*, *2*, 163-177.

Tracy, J. L., **Cheng, J. T.**, Robins, R. W., & Trzesniewski, K. H. (2009). Authentic and hubristic pride: The affective core of self-esteem and narcissism. *Self and Identity*, *8*, 196-213.

Manuscripts under Review and Revision

- Cheng, J. T.**, Tracy, J. L., Ho, S., & Henrich, J. (under review). Listen, Follow Me: Changes in Vocal Pitch Predict Emergent Leadership. *Psychological Science*.
- Shi, Y., Chung, J. M., **Cheng, J. T.**, Tracy, J. L., Robins, R. W., Chen, X., & Zheng, Y (under review). Cross-Cultural Evidence for the Two-Facet Structure of Pride. *Emotion*.

Selected Manuscripts in Preparation (Data Collected and Analyzed)

- Cheng, J. T.**, Weidman, A. C., & Tracy, J. L. (in preparation). The Psychological Structure of Humility. *University of British Columbia*.

Conference Presentations

Chaired Symposia

- Cheng, J. T.**, & Tracy, J. L. (2013, June). Symposium Co-Chair, *Causes and consequences of individual differences in social status: New insights from research on nonverbal behavior, neuroendocrinology, health, and self-regulatory goals*. Biennial meeting of the Association for Research in Personality. Charlotte, NC.
- Cheng, J. T.**, & Tracy, J. L. (2013, May). Symposium Co-Chair, *Observing the unobservable: Psychophysical cues to fertility, leadership capacity, trustworthiness, and health*. Annual convention of the Association for Psychological Science. Washington, DC.
- Cheng, J. T.**, & Tracy, J. L. (2011, June). Symposium Co-Chair, *The pursuit of social status*. Biennial meeting of the Association for Research in Personality. Riverside, CA.
- Cheng, J. T.**, & Tracy, J. L. (2012, January). Symposium Co-Chair, *The pursuit of social status*. Annual meeting of the Society for Personality and Social Psychology. San Diego, CA.

Talks

- Cheng, J. T.**, Tracy, J. L., Ho, S., & Henrich, J. (2013, June). *Listen, follow me: Changes in vocal pitch predict leader emergence*. Talk presented in the symposium, "Causes and consequences of individual differences in social status: New insights from research on nonverbal behavior, neuroendocrinology, health, and self-regulatory goals" (J. T. Cheng & J. L. Tracy, Chairs), at the biennial meeting of the Association for Research in Personality. Charlotte, NC.
- Cheng, J. T.**, Tracy, J. L., Ho, S., & Henrich, J. (2013, May). *Listen, follow me: Changes in vocal pitch predict leader emergence*. Talk presented in the symposium, "Observing the unobservable: Psychophysical cues to fertility, leadership capacity, trustworthiness, and health" (J. T. Cheng & J. L. Tracy, Chairs), at the annual convention of the Association for Psychological Science. Washington, DC.
- Cheng, J. T.**, Tracy, J. L., Ho, S., & Henrich, J. (2013, January). *Listen, follow me: Changes in vocal pitch predict leader emergence*. Talk presented at the Society for Personality and Social Psychology Pre-Conference on Nonverbal Behavior. New Orleans, Louisiana.

- Chudek, M., **Cheng, J. T.**, Henrich, J. (2012, June). Prestige, cooperation, and the evolution of leadership: Why “Bigmen” are generous. Talk presented at the 24th annual meeting of the Human Behavior and Evolution Society. Albuquerque, New Mexico.
- Cheng, J. T.**, Tracy, J. L., Foulsham, T., Kingstone, A., & Henrich, J. (2012, April). *Two ways to the top: Evidence that Dominance and Prestige are distinct yet viable avenues to social status and influence*. Talk presented at the annual Berkeley-Stanford Social-Personality Graduate Student Conference. Stanford, CA.
- Cheng, J. T.**, Tracy, J. L., & Miller, G. E. (2012, January). *Physiological evidence of a fragile ego: Narcissists show elevated levels of stress-related biomarkers in response to daily negative emotions*. Talk presented at the Society for Personality and Social Psychology Pre-Conference on Social Neuroendocrinology. San Diego, CA.
- Cheng, J. T.**, Tracy, J. L., Foulsham, T., Kingstone, A., & Henrich, J. (2012, January). *Dominance and Prestige: Distinct routes to social influence*. Talk presented in the symposium, “The pursuit of social status” (J. T. Cheng & J. L. Tracy, Chairs), at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- Cheng, J. T.**, Tracy, J. L., Foulsham, T., Kingstone, A., & Henrich, J. (2011, June). *Dominance and Prestige: Evidence that Dominance and Prestige are Distinct yet Viable Avenues to Social Status*. Talk presented at the 23rd annual meeting of the Human Behavior and Evolution Society. Montpellier, France.
- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2011, June). *Dominance and Prestige: Distinct routes to social influence*. Talk presented in the symposium, “The pursuit of social status” (J. T. Cheng & J. L. Tracy, Chairs), at the biennial meeting of the Association for Research in Personality. Riverside, CA.
- Tracy, J. L., & **Cheng, J. T.** (2011, June). *Authentic and Hubristic Pride: A Tale of Two Pride-Prone Personalities*. Talk presented in the symposium, “Personality, emotion processes, and social outcomes” (A. D. Catterson & O. P. John, Chairs), at the biennial meeting of the Association for Research in Personality. Riverside, CA.
- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2011, January). *The evolution of pride: Do authentic and hubristic pride promote distinct forms of social status?* Talk presented at the Society for Personality and Social Psychology Pre-Conference on Self and Identity. San Antonio, Texas.

Poster Presentations

- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2011, January). *Dominance and prestige: Distinct routes to social influence*. Poster presented at the annual meeting of the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. San Antonio, Texas.
- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2011, January). *Dominance and prestige: Distinct routes to social influence*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Antonio, Texas.
- Foulsham, T., **Cheng, J. T.**, Tracy, J. L., Henrich, J., & Kingstone, A. (2010, August). *Look who’s talking (and follow the leader)! Eye movements in a social interaction reveal effects of speaking and social status*. Poster presented at the Annual Meeting of the Cognitive Science Society. Portland, Oregon.
- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2010, January). *Are dominance and prestige distinct strategies for attaining social status?* Poster presented at the annual meeting of the Society for Personality and Social Psychology. Las Vegas, Nevada.

- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2010, January). *Are dominance and prestige distinct strategies for attaining social status?* Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Las Vegas, Nevada.
- Martens, J. P., Tracy, J. L., **Cheng, J. T.**, Parr, L. A., & Price, S. (2010, January). *Do the chimpanzee bluff display and human pride expression share evolutionary origins?* Poster presented at the annual meeting of the Society for Personality and Social Psychology. Las Vegas, Nevada.
- Martens, J. P., Tracy, J. L., **Cheng, J. T.**, Parr, L. A., & Price, S. (2010, January). *Do the chimpanzee bluff display and human pride expression share evolutionary origins?* Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Las Vegas, Nevada.
- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2009, July). *Leading by fear or admiration? Personality predictors of two fundamental leadership styles.* Poster presented at the biennial meeting of the Association for Research in Personality. Chicago, Illinois.
- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2009, February). *Pride as an evolutionary adaptation to status attainment.* Poster presented at the annual meeting of the Society for Personality and Social Psychology. Tampa, Florida.
- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2009, February). *Pride as an evolutionary adaptation to status attainment.* Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, Florida.
- Cheng, J. T.**, Tracy, J. L., & Henrich, J. (2008, May). *Why are you so proud? Pride as an evolutionary adaptation to status attainment.* Poster presented at the Society for Interpersonal Theory and Research's 11th Annual Convention. Tempe, Arizona.
- Cheng, J. T.**, Tracy, J. L., Robins, R. W., & Trzesniewski, K. H. (2008, February). *Uncovering the affective core of self-esteem and narcissism: Authentic and hubristic pride.* Poster presented at the Society for Personality and Social Psychology Pre-Conference on Self and Identity. Albuquerque, NM.
- Cheng, J. T.**, Tracy, J. L., Robins, R. W., & Trzesniewski, K. H. (2008, February). *Authentic and hubristic pride, and self-esteem and narcissism.* Poster presented at the Society for Personality and Social Psychology Pre-Conference on Emotion. Albuquerque, NM.
- Cheng, J. T.**, & Fournier, M. A. (2007, June). *Gossip in Everyday Social Interaction.* Poster presented at the Society for Interpersonal Theory and Research's 10th Annual Convention. Madison, Wisconsin.

Selected Media Mentions

CNN: <http://edition.cnn.com/2013/01/03/business/bully-work-prestige-dominance/index.html>

BBC World Service radio (News Hour with James Coomarasamy): http://ubc-emotionlab.ca/wp-content/files_mf/bbcradiointerview.mp3 [recording]

The British Psychological Society: <http://www.bps.org.uk/news/prestige-dominance-and-future-leaders>

Popular Science: <http://ht.ly/ggY6V>

London Evening Standard: <http://www.standard.co.uk/news/uk/bullies-power-way-to-top-8428572.html>

Daily Mail: <http://www.mailonsunday.co.uk/sciencetech/article-2251581/Aggressive-managers-impress-dominance-new-study-claims.html>

ABC: <http://www.abc15.com/dpp/news/national/study-bullying-bosses-dominate-their-way-to-power>

MSN News: <http://news.in.msn.com/international/article.aspx?cp-documentid=251802416>

The Daily Telegraph

Psychology Today: <http://www.psychologytoday.com/blog/beautiful-minds/201008/two-routes-social-status>

Professional Affiliations

Society for Personality and Social Psychology
American Psychological Association
Human Behavior and Evolution Society
Society for Interpersonal Theory and Research
Association for Research in Personality
International Society for Human Ethology

Professional Activities and Service

Ad Hoc Reviewer

Journal of Personality and Social Psychology
Psychological Science
American Psychologist
Evolutionary Psychology

Journal of Research in Personality
Cognition & Emotion
Emotion

Departmental Service (Department of Psychology, University of British Columbia)

2009-2010	Graduate Student Council Curriculum Committee
2008-2009	Graduate Student Council Curriculum Committee
2008-2009	Recruitment Committee