

Jessica L. Tracy

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Education

- Ph.D., University of California, Davis, 2001-2005
- M.A., University of California, Davis, 1999-2001
- B.A., *magna cum laude*, Psychology, Amherst College, 1996

Employment

- 2016- , Professor, Department of Psychology, University of British Columbia
- 2011- 2016, Associate Professor, Department of Psychology, University of British Columbia
- 2006- 2011, Assistant Professor, Department of Psychology, University of British Columbia
- 2005-2006, Post-Doctoral Fellow (funded by the National Institute of Aging), Department of Psychology, University of California, Davis

Research Honors and Awards

- Society for Experimental Social Psychology (SESP) Career Trajectory Award, 2021
- UBC Sauder School of Business Distinguished Scholar Award, 2017-2023
- Society for Personality and Social Psychology (SPSP) Fellow, 2017
- Association for Psychological Science (APS) Fellow, 2016
- Canadian Institutes of Health Research (CIHR) New Investigator Salary Award, 2012-2017
- University of British Columbia Killam Research Prize, 2011
- Outstanding Early Career Award, International Society for Self and Identity, 2010
- Michael Smith Foundation for Health Research (MSFHR) Scholar Career Salary Award, 2008-2014
- James McKeen Cattell Dissertation Award, New York Academy of Sciences, 2005
- Wellcome Trust and *New Scientist* International Science Writing Essay Competition, 2004

- American Psychological Association Dissertation Award, 2004
- American Psychological Foundation/Council of Graduate Departments of Psychology (APF/COGDOP) Graduate Research Award, 2004
- Humanities Research Award, University of California, Davis, 2003

Grants and Salary Awards

- Social Sciences and Humanities Research Council of Canada (SSHRC) Insight Grant (\$213,022), Principal Investigator, “Does Group-Based Pride Regulate Other Group-Based Emotions and Promote Pro-Social Intergroup Attitudes?”, 2024-2028
- International Society for the Science of Existential Psychology (ISSEP) Ernest Becker Research Award (\$15,000 USD), Principal Investigator, “Can an Understanding of the Limits of Scientific Materialism and an Introduction to Systems Theory Increase Existential Meaning?”, 2025-2026
- Social Sciences and Humanities Research Council of Canada (SSHRC) Insight Grant (\$391,972), Co-Investigator, “Reducing the Impacts of Emotion Recognition Bias on Canadians”, 2024-2029
- Social Sciences and Humanities Research Council of Canada (SSHRC) Insight Grant (\$150,915), Principal Investigator, “Are Prestige and Dominance Communicated with Distinct Nonverbal Displays?”, 2018-2023
- UBC Sauder School of Business Distinguished Scholar Award (\$45,000), 2017-2020; renewed (\$45,000) 2020-2023
- Canadian Institutes of Health Research (CIHR) Operating Grant (\$445,672), Principal Investigator, “Self-Conscious Emotions and Alcoholism”, 2012-2019
- Social Sciences and Humanities Research Council of Canada (SSHRC) Insight Development Grant (\$75,000), Co-Investigator, “Pathways to leadership: An investigation into the nature and effectiveness of leadership based on dominance or prestige,” 2012-2014
- Social Sciences and Humanities Research Council of Canada (SSHRC) Standard Research Grant (\$104,425), Principal Investigator, “Does the Pride Expression Function as a Signal of Social Status?,” 2009-2012
- Michael Smith Foundation for Health Research (MSFHR) Establishment Grant and Matching Funds (\$108,430), Principal Investigator, “Causal Attributions and Self-Conscious Emotions in Coping with Alcoholism,” 2008-2010
- Social Sciences and Humanities Research Council of Canada (SSHRC) Standard Research Grant (\$105,179), Co-Investigator, “The Role of Self-Compassion in Adolescent Women Athletes’ Experience of the Self-Conscious Emotions,” 2008-2011

- UBC Humanities and Social Sciences Large Research Grant (\$6,600), Principal Investigator, “Self-Conscious Emotions and Alcoholism,” 2007
- Social Sciences and Humanities Research Council of Canada (SSHRC) Standard Research Grant (\$117,228), Principal Investigator, “Universality of Self-Conscious Emotions,” 2006-2009
- National Institute of Mental Health (NIMH) 1-Year Pre-doctoral Fellowship, 2004-2005
- Dissertation Year Fellowship, University of California, Davis, 2003-2004
- Society for Personality and Social Psychology Travel Award, 2003
- National Institute of Mental Health (NIMH) 3-Year Pre-doctoral Fellowship, 2000-2003
- Graduate Fellowship, Department of Psychology, University of California, Davis, 1999-2000

Journal Articles

(My student and former student co-authors are underlined)

- (1) Mercadante, E. J., Weidman, A. C., & Tracy, J. L. (in press). Let’s get together: Toward an integration of personality psychology and distinct emotions research. *Perspectives in Psychological Science*.
- (2) Witkower, Z., Cang, L., Bucci, P., MacLean, K., & Tracy, J. L. (in press). Human psychophysiology is influenced by physical touch with a “breathing” robot. *Emotion*.
- (3) Kuper, N., Gardiner, G., Baranski, E., Funder, D. C., ... Cheng, J. T., Tracy, J. L., ... & Rauthmann, J. F. (in press). Cultural differences in the personality triad: The interplay of personality traits, situation characteristics, and behavioral states around the world. *Journal of Personality and Social Psychology*.
- (4) Schmalor, A., Mercadante, E. J., Tracy, J. L., & Heine, S. (2025). When all is unequal, the rich get dominant: Inequality leads to expectations of dominant leadership among those high in SES. *PLOS One*.
<https://journals.plos.org/plosone/article?id=10.1371/journal.pone.0321138>.
- (5) Witkower, Z., Tian, L., Tracy, J. L., & Rule, N. (2024). Smile variation leaks personality and increases the accuracy of interpersonal judgments. *Proceedings of the National Academy of Sciences: Nexus*, 3(9), pgae 343
<https://doi.org/10.1093/pnasnexus/pgae343>.
- (6) Laurin, K., Engstrom, H. R., Alic, A., & Tracy, J. L. (2024). Is being elite the same as living an easy life? Two distinct ways of experiencing subjective SES. *Journal of Personality and Social Psychology*, 127, 822-845.

- (7) Tracy, J. L., Hohm, I., & Makridakis, A. (2024). Does science erode meaning? *Current Directions in Psychological Science*, 33, 254-260.
- (8) Martin, A., Beltran, D. G., Koster, J., & Tracy, J. L. (2024). Is gender primacy universal? *Proceedings of the National Academy of Sciences*, 121(35), e2401919121.
- (9) Witkower, Z., Hill, A. K., Koster, J., Pun, A., & Baron, A., & Tracy, J. L. (2024). Nonverbal displays of dominance and prestige: Evidence for cross-cultural and early emerging recognition. *Journal of Experimental Psychology: General*, 153, 282-292.
- (10) Baranski, E., Gardiner, G., Shaman, N., Shagen, J., Cheng, J. T., ... Tracy, J. L., ... & Funder, D. (2024). Personality and religiosity in context: Exploring variations across countries and religious affiliations. *Journal of Research in Personality*, 110, 104496.
- (11) Mercadante, E. J., & Tracy, J. L. (2024). How does it feel to be greedy? The role of pride in avaricious acquisition. *Journal of Personality*, 92, 565-583. **Finalist in Association for Personality Research Annual Award for Best Dissertation
- (12) Tracy, J. L., Mercadante, E. J., & Robins, R. W. (2023). The viability and validity of authentic and hubristic pride: Commentary on Dickens and Murphy (2023). *Emotion*, 23, 894-898.
- (13) Witkower, Z., Rule, N. O., & Tracy, J. L. (2023). Emotions do reliably co-occur with predicted facial signals: Comment on Durán and Fernandez-Dols (2022). *Emotion*, 23, 903-907.
- (14) Gardiner, G., Lee, D., Baranski, E., ... Cheng, J. T., ... Tracy, J. L., ... & Funder, D. (2023). The economic well-being of nations is associated with positive daily situational experiences. *Current Research in Ecological and Social Psychology*, 4, 100088.
- (15) Mercadante, E., Witkower, Z., Hohm, I., & Tracy, J. L. (2023). Beyond the fearful ape hypothesis: Humans are also supplicating and appeasing apes. *Behavioral and Brain Sciences*, 46, e72. <https://doi.org/10.1017/S0140525X22001765> [commentary]
- (16) Tracy, J. L., Mercadante, E. J., & Hohm, I. (2023). Pride: The emotional foundation of social rank attainment. *Annual Review of Psychology*, 74, 519-545.
- (17) Mercadante, E. J., Tracy, J. L., & Gotz, F. (2023). Greed predicts the approval and reach of U.S. Senators' tweets. *Proceedings of the National Academy of Sciences*, 20(11), e2218680120. <https://doi.org/10.1073/pnas.2218680120>

- (18) Witkower, Z., Hill, A. K., Koster, J., & Tracy, J. L. (2022). Is a downwards head tilt a cross-cultural signal of dominance? Evidence for a universal visual illusion. *Scientific Reports*, 12, 1-7.
- (19) Mercadante, E. J., & Tracy, J. L. (2022). A paradox of pride: Hubristic pride predicts strategic dishonesty after status threats. *Journal of Experimental Psychology: General*, 151, 1681-1706.
- (20) Witkower, Z., & Tracy, J. L. (2022). How and why head position changes the perception of facial expressions of emotion. *Emotion*, 22, 931-944.
- (21) Mercadante, E., & Tracy, J. L. (2022). Emotions can cause anti-social behavior. *Evolutionary Studies in Imaginary Culture*, 6, 61-65. [commentary]
- (22) Keltner, D., Sauter, D., Tracy, J. L., Wetchler, E., & Cowen, A. (2022). How emotions, relationships, and culture constitute each other: Advances in social functionalist theory. *Cognition and Emotion*, 36, 388-401.
- (23) Witkower, Z., Mercadante, E., & Tracy, J. L. (2021). The chicken and egg of pride and social rank. *Social Psychological and Personality Science*, 13, 382-289.
- (24) Baranski, E., Gardiner, G., Lee, D., Funder, D., ... Cheng, J.T., ... Tracy, J. L., ... (2021). Who in the world is trying to change their personality traits? Volitional personality change among college students in 56 countries. *Journal of Personality and Social Psychology*, 121, 1140-1156.
- (25) Cheng, J. T., Tracy, J. L., & Henrich, J. (2021). Dominance is necessary to explain human status hierarchies [Comment on Durkee, Lukaszewski, and Buss]. *Proceedings of the National Academy of Sciences*, 118, No. 22 e2103870118.
- (26) Mercadante, E. J., Witkower, Z., & Tracy, J. L. (2021). The psychological structure, social consequences, function, and expression of pride experiences. *Current Opinion in Behavioral Sciences*, 39, 130-135.
- (27) Witkower, Z., Hill, A. K., & Koster, J., & Tracy, J. L. (2021). Beyond face value: Evidence for the universality of bodily expressions of emotion. *Affective Science*, 2, 221-229.
- (28) Witkower, Z., Tracy, J. L., Pun, A., & Baron, A. S. (2021). Can children recognize bodily expressions of emotion? *Journal of Nonverbal Behavior*, 1-14.
- (29) Baranski, E., Sweeny, K., Gardiner, G., ... Cheng, J.T., ... Tracy, J. L., ... & Funder, D. C. (2021). International optimism: Correlates and consequences of dispositional optimism across 61 countries. *Journal of Personality*, 89, 288-304.

- (30) Witkower, Z., & Tracy, J. L. (2020). We don't make WEIRD faces: A brief history of emotion expression research in small-scale societies. *Evolution and Human Behavior* 41, 454-455 [commentary].
- (31) Cheng, J. T., & Tracy, J. L. (2020). Why social status is essential (but sometimes insufficient) for leadership. *Trends in Cognitive Sciences*, 24, 261-263 [commentary].
- (32) Gardiner, G., Lee, D., Baranski, E., ..., Cheng, J. T., ... Tracy, J. L., ..., & Funder, D. (2020). Happiness around the world: A combined emic-etic approach across 63 countries. PLoS ONE. <https://doi.org/10.1371/journal.pone.0242718>
- (33) Tracy, J. L. (2020). What matters emotionally: The importance of pride for cumulative culture. *Behavioral and Brain Sciences* [commentary], 43, e180.
- (34) Lee, D. I., Gardiner, G., Baranski, E., ...Cheng, J. T., ... Tracy, J. L., ... & Funder, D. C. (2020). Situational experiences around the world: A replication and extension in 62 countries. *Journal of Personality*, 1-20.
- (35) Tracy, J. L., Mercadante, E., Witkower, Z., & Cheng, J. T. (2020). The evolution of pride and social hierarchy. *Advances in Experimental Social Psychology*, 62, 51-114.
- (36) Weidman, A. C., & Tracy, J. L. (2020). A provisional taxonomy of subjectively experienced positive emotions. *Affective Science*, 1, 57-86.
- (37) Witkower, Z., Mercadante, E., & Tracy, J. L. (2020). How affect shapes status: Distinct emotional experiences and expressions facilitate social hierarchy navigation. *Current Opinion in Psychology*, 33, 18-22.
- (38) Witkower, Z., Tracy, J. L., Cheng, J. T., & Henrich, J. (2020). Two signals of social rank: Prestige and dominance are associated with distinct nonverbal displays. *Journal of Personality and Social Psychology*, 118, 89-121.
- (39) Witkower, Z., & Tracy, J. L. (2019). A facial action imposter: How head tilt influences perceptions of dominance from a neutral face. *Psychological Science*, 30, 893-906.
- (40) Tracy, J. L., Steckler, C., & Heltzel, G. (2019). The physiological basis of psychological disgust and moral judgments. *Journal of Personality and Social Psychology*, 116, 15-32.
- (41) Weidman, A. C., & Tracy, J. L. (2019). Picking up good vibrations: Uncovering the content of distinct positive emotion subjective experience. *Emotion*, 20, 1311–1331.

- (42) Cowen, A., Sauter, D., Tracy, J. L., & Keltner, D. (2019). Mapping the passions: Toward a high dimensional taxonomy of emotional experience and expression. *Psychological Science in the Public Interest*, 20, 69-90.
- (43) Keltner, D., Tracy, J. L., Sauter, D., & Cowen, A. (2019). What basic emotion theory really says for the Twenty-First Century study of emotion. *Journal of Nonverbal Behavior*, 43, 195-201.
- (44) Keltner, D., Sauter, S., Tracy, J. L., & Cowen, A. (2019). Emotional expression: Advances in basic emotion theory. *Journal of Nonverbal Behavior*, 43, 133-160.
- (45) Witkower, Z. & Tracy, J. L. (2019). Bodily communication of emotion: Evidence for extra-facial behavioral expressions and available coding systems. *Emotion Review*, 11, 184-193.
- (46) Weidman, A. C., Cheng, J. T., & Tracy, J. L. (2018). The psychological structure of humility. *Journal of Personality and Social Psychology*, 114, 153-178.
- (47) Tracy, J. L., Steckler, C., Randles, D., & Mercadante, E. (2018). The financial cost of status signaling: Expansive postural displays are associated with a reduction in the receipt of altruistic donations. *Evolution and Human Behavior*, 39, 520-528.
- (48) Weidman, A. C. & Tracy, J. L. (2017). Is humility a sentiment? *Behavioral and Brain Sciences*, 40, 41-42. [commentary]
- (49) Beall, A. T., & Tracy, J. L. (2017). Emotivational psychology: How distinct emotions facilitate fundamental motives. *Social and Personality Psychology Compass*, 11:e12303. <https://doi.org/10.1111/spc3.12303>
- (50) Baranski, E., Gardiner, G., ..., Cheng, J. T., ... Tracy, J. L., ..., & Funder, D.C. (2017). Comparisons of daily behavior across 21 countries. *Social Psychological and Personality Science*, 8, 252-266.
- (51) Weidman, A. C., Steckler, C. M., & Tracy, J. L. (2017). The jingle and jangle of emotion assessment: Imprecise measurement, casual scale usage, and conceptual fuzziness in emotion research. *Emotion*, 17, 267-295.
- (52) Weidman, A. C. & Tracy, J. L. (2017). How to study the structure of emotions? A welcome call to action and a pragmatic proposal. *Psychological Inquiry*, 27, 63-67. [commentary]
- (53) Weidman, A. C., Tracy, J. L., & Elliot, A. J. (2016). The benefits of following your pride: Authentic pride promotes achievement. *Journal of Personality*, 84, 607-622.

- (54) Guillaume, E., Baranski, E., ... Cheng, J. T., ... Tracy, J. L., ... & Funder, D. C. (2016). The World at 7: Comparing the Experience of Situations across 20 Countries. *Journal of Personality*, 84, 493-509.
- (55) Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2016). Listen, follow me: Dynamics vocal signals of dominance predict emergent social rank in humans. *Journal of Experimental Psychology: General*, 145, 536-547.
- (56) Shi, Y., Chung, J. M., Cheng, J. T., Tracy, J. L., Robins, R. W., Chen, X., & Zheng, Y. (2015). Cross-cultural evidence for the two-factor structure of pride. *Journal of Research in Personality*, 55, 61-74.
- (57) Tracy, J. L., Randles, D., & Steckler, C. M. (2015). The nonverbal communication of emotions. *Current Opinion in Behavioral Sciences*, 3, 25-30.
- (58) Weidman, A. C., Cheng, J. T., Chisholm, C., & Tracy, J. L. (2015). Is she the one? Personality judgments from online personal advertisements. *Personal Relationships*, 22, 591-603.
- (59) Beall, A.T., & Tracy, J. L. (2015). The puzzling attractiveness of male shame. *Evolutionary Psychology*, 13, 29-47.
- (60) Tracy, J. L., Klonsky, E. D., & Proudfit, G. H. (2014). How affective science can inform clinical science: An introduction to the Special Series on Emotions and Psychopathology. *Clinical Psychological Science*, 2, 371-384.
- (61) Tracy, J. L., & Robins, R. W. (2014). Conceptual and empirical strengths of the Authentic/ Hubristic Model of pride. *Emotion*, 14, 33-37.
- (62) Tracy, J. L., & Beall, A. T. (2014). The impact of weather on women's tendency to wear red or pink when at high risk for conception. *PLoS ONE*, 9(2): e88852. doi:10.1371/journal.pone.0088852.
- (63) Tracy, J. L. (2014). An evolutionary approach to understanding distinct emotions. *Emotion Review*, 6, 308-312. [target article].
- (64) Tracy, J. L. (2014). Incompatible conclusions or different levels of analysis? *Emotion Review*, 6, 330-331. [author's response].
- (65) McFerran, B., Aquino, K., & Tracy, J. L. (2014). Evidence for two facets of pride in consumption: Findings from luxury brands. *Journal of Consumer Psychology*, 24, 455-471.
- (66) Tracy, J. L., Shariff, A. F., Zhao, W., & Henrich, J. (2013). Cross-cultural evidence that the pride expression is a universal automatic status signal. *Journal of Experimental Psychology: General*, 142, 163-180.

- (67) Randles, D., & Tracy, J. L. (2013). Shamed into taking a drink? Nonverbal displays of shame predict relapse and worsening health among recovering alcoholics. *Clinical Psychological Science*, 1, 149-155.
- (68) Dunlop, W., & Tracy, J. L. (2013). Sobering stories: Narratives of self-redemption predict behavioral change and improved health among recovering alcoholics. *Journal of Personality and Social Psychology*, 104, 576-590.
- (69) Cheng, J. T., Tracy, J. L., Foulsham, T., & Kingstone, A., & Henrich, J. (2013). Two ways to the top: Evidence that dominance and prestige are distinct yet viable avenues to social rank and influence. *Journal of Personality and Social Psychology*, 104, 103–125.
- (70) Beall, A. T., & Tracy, J. L. (2013). Women more likely to wear red or pink at peak fertility. *Psychological Science*, 24, 1837-1841.
- (71) Cheng, J. T., Tracy, J. L. & Miller, G. E. (2013). Are narcissists hardy or vulnerable? The role of narcissism in the production of stress-related biomarkers in response to daily emotional distress. *Emotion*, 13, 1004-1011.
- (72) Martens, J. P., & Tracy, J. L. (2013). The emotional origins of a social learning bias: Does the pride expression cue copying? *Social Psychological and Personality Science*, 4, 492-499.
- (73) Cheng, J. T., & Tracy, J. L. (2013). The impact of wealth on prestige and dominance rank relationships. *Psychological Inquiry*, 24, 102-108. [commentary].
- (74) Elliott, A. J., Tracy, J. L., Padza, A. D., & Beall, A. T. (2013). Red enhances women's attractiveness to men: First evidence of universality. *Journal of Experimental Social Psychology*, 49, 165-168.
- (75) Dunlop, W. L., & Tracy, J. L. (2013). The autobiography of addiction: Autobiographical reasoning and psychological adjustment in abstinent alcoholics. *Memory*, 21, 64-78.
- (76) Weidman, A. C. & Tracy, J. L. (2013). Saleem, Shiva, and status: Authentic and hubristic pride personified in Midnight's Children. *Interdisciplinary Humanities*, 30, 5-29.
- (77) Shariff, A. F., Tracy, J. L., & Markusoff, J. (2012). (Implicitly) judging a book by its cover: The power of pride and shame expressions in shaping judgments of social status. *Personality and Social Psychology Bulletin*, 38, 1178-1193.

- (78) Ashton-James, C. E., & Tracy, J. L. (2012). Pride and prejudice: Feelings about the self influence judgments of others. *Personality and Social Psychology Bulletin*, 38, 466-476.
- (79) Martens, J. P., Tracy, J. L., & Shariff, A. F. (2012). Status signals: Adaptive benefits of displaying and observing the nonverbal expressions of pride and shame. *Cognition & Emotion*, 26, 390-406.
- (80) Tracy, J. L., & Prehn, C. (2012). Arrogant or self-confident? The use of contextual knowledge to differentiate hubristic and authentic pride from a single nonverbal expression. *Cognition & Emotion*, 26, 14-24.
- (81) Shariff, A. F., & Tracy, J. L. (2011). What are emotion expressions for? *Current Directions in Psychological Science*, 20, 395-399.
- (82) Shariff, A. F., & Tracy, J. L. (2011). Emotion Expressions: On signals, symbols and spandrels. *Current Directions in Psychological Science*, 20, 407-408.
- (83) Tracy, J. L., Hart, J., & Martens, J. P. (2011) Death and Science: The existential underpinnings of belief in intelligent design and discomfort with evolution. *PLoS ONE*, 6: e17349. doi:10.1371/journal.pone.0017349.
- (84) Tracy, J. L., & Beall, A. (2011). Happy guys finish last: The impact of emotion expressions on sexual attraction. *Emotion*, 11, 1379-1387.
- (85) Tracy, J. L., & Randles, D. (2011). Four models of basic emotions: A review of Ekman and Cordaro, Izard, Levenson, and Panksepp and Watt. *Emotion Review*, 3, 397-405.
- (86) Mosewich, A. D., Kowalski, K. C., Sabiston, C. M., Sedgwick, W. A., & Tracy, J. L. (2011). Self-Compassion: A potential resource for young women athletes. *Journal of Sport and Exercise Psychology*, 33, 103-123.
- (87) Tracy, J. L., Robins, R. W., Schriber, R. A., & Solomon, M. (2011). Is emotion recognition impaired in individuals with autism spectrum disorders? *Journal of Autism and Developmental Disorders*, 41, 102-109.
- (88) Cheng, J. T., Tracy, J. L., Henrich, J. (2010). Pride, personality, and the evolutionary foundations of human social status. *Evolution and Human Behavior*, 31, 334-347. [4th most cited article in this journal from 2010 to 2015]
- (89) Tracy, J. L., Shariff, A. F., & Cheng, J. T. (2010). A naturalist's view of pride. *Emotion Review*, 2, 163-177 [target article].
- (90) Shariff, A. F., Tracy, J. L., & Cheng, J. T. (2010). Naturalism and the tale of two facets. *Emotion Review*, 2, 182-183 [author reply].

- (91) Shariff, A. F., Tracy, J. L., Cheng, J. T., & Henrich, J. (2010). Further thoughts on the evolution of pride's two facets: A response to Clark. *Emotion Review*, 2, 399-400 [author reply].
- (92) Foulsham, T., Cheng, J. T., Tracy, J. L., Henrich, J., & Kingstone, A. (2010). Gaze allocation in a dynamic situation: Effects of social status and speaking. *Cognition*, 117, 319-331.
- (93) Shariff, A. F., & Tracy, J. L. (2009). Knowing who's boss: Implicit perceptions of status from the nonverbal expression of pride. *Emotion*, 9, 631-639.
- (94) Tracy, J. L., Robins, R. W., & Sherman, J. W. (2009). The practice of psychological science: Searching for Cronbach's two streams in Social-Personality Psychology. *Journal of Personality and Social Psychology*, 96, 1206-1225.
- (95) Tracy, J. L., Robins, R. W., & Schriber, R. A. (2009). Development of a FACS-verified set of basic and self-conscious emotion expressions. *Emotion*, 9, 554-559.
- (96) Tracy, J. L., Robins, R. W., & Sherman, J. (2009). Will the real personality psychologist, and the real social psychologist, please stand up? *Journal of Research in Personality*, 43, 272-273.
- (97) Tracy, J. L., Cheng, J. T., Robins, R. W., & Trzesniewski, K. (2009). Authentic and hubristic pride: The affective core of self-esteem and narcissism. *Self and Identity*, 8, 196-213.
- (98) Tracy, J. L., & Matsumoto, D. (2008). The spontaneous expression of pride and shame: Evidence for biologically innate nonverbal displays. *Proceedings of the National Academy of Sciences*, 105, 11655-11660.
- (99) Tracy, J. L., & Robins, R. W. (2008). The nonverbal expression of pride: Evidence for cross-cultural recognition. *Journal of Personality and Social Psychology*, 94, 516-530.
- (100) Tracy, J. L., & Robins, R. W. (2008). The automaticity of emotion recognition. *Emotion*, 8, 81-95.
- (101) Tracy, J. L., & Robins, R. W. (2007). Emerging insights into the nature and function of pride. *Current Directions in Psychological Science*, 16, 147-150.
- (102) Tracy, J. L., & Robins, R. W. (2007). The prototypical pride expression: Development of a nonverbal behavioral coding system. *Emotion*, 7, 789-801.
- (103) Tracy, J. L., & Robins, R. W. (2007). The psychological structure of pride: A tale of two facets. *Journal of Personality and Social Psychology*, 92, 506-525.

- (104) Tracy, J. L., & Robins, R. W. (2006). Appraisal antecedents of shame and guilt: Support for a theoretical model. *Personality and Social Psychology Bulletin*, 32, 1339-1351.
- (105) Tracy, J. L., Robins, R. W., & Lagattuta, K. H. (2005). Can children recognize pride? *Emotion*, 5, 251-257.
- (106) Tracy, J. L., & Robins, R. W. (2004). Show your pride: Evidence for a discrete emotion expression. *Psychological Science*, 15, 194-197.
- (107) Tracy, J. L., & Robins, R. W. (2004). Putting the self into self-conscious emotions: A theoretical model. *Psychological Inquiry*, 15, 103-125. [target article]
- (108) Tracy, J. L., & Robins, R. W. (2004). Keeping the self in self-conscious emotions: Further arguments for a theoretical model. *Psychological Inquiry*, 15, 171-177. [authors' response]
- (109) Paulhus, D. L., Robins, R. W., Trzesniewski, K. H., & Tracy, J. L. (2004). Two replicable suppressor situations in personality research. *Multivariate Behavioral Research*, 39, 301-326.
- (110) Tracy, J. L., & Robins, R. W. (2003). Does pride have a recognizable expression? In P. Ekman, J. J. Campos, R. J. Davidson, & F. B. M. de Waal (Eds.), *Emotions inside out: 130 years after Darwin's "The expression of emotions in man and animals."* *Annals of the New York Academy of Sciences*, 1000, 1-3.
- (111) Tracy, J. L., & Robins, R. W. (2003). "Death of a (narcissistic) salesman": An integrative model of fragile self-esteem. *Psychological Inquiry*, 14, 57-62. [commentary]
- (112) Robins, R. W., & Tracy, J. L. (2003). Setting an agenda for a person-centered approach to personality development: Commentary. *Monographs of the Society for Research in Child Development*, 68, 110-122.
- (113) Robins, R. W., Trzesniewski, K., Tracy, J. L., Gosling, S., & Potter, J. (2002). Global self-esteem across the lifespan. *Psychology and Aging*, 17, 423-434.
- (114) Robins, R. W., Tracy, J. L., Trzesniewski, K., Potter, J., & Gosling, S. (2001). Personality correlates of self-esteem: Age and sex differences. *Journal of Research in Personality*, 35, 463-482.
- (115) Robins, R. W., Tracy, J. L., & Shaver, P. R. (2001). Shamed into self-love: Dynamics, roots, and functions of narcissism. *Psychological Inquiry*, 12, 230-236. [commentary]

Books

- (1) Tracy, J. (forthcoming, 2027). *Why we matter: The science behind what makes life meaningful*. Beacon Press / Harper Collins Canada.
- (2) Tracy, J. (2017). *Pride: The secret to success* (paperback edition). Boston, MA: Mariner Books.
- (3) Tracy, J. (2016). *Take pride: Why the deadliest sin holds the secret to human success*. Boston, MA: Houghton Mifflin Harcourt.
- (4) Cheng, J. T., Tracy, J. L., & Anderson, C. (2014). *The psychology of social status*. New York: Springer.
- (5) Tracy, J. L., Robins, R. W., & Tangney, J. P. (2007). *The self-conscious emotions: Theory and research*. New York: Guilford.

Book Chapters

- (1) Tracy, J. L., Hohm, I., & Ibasco, G. C. (in press). The cross-cultural experience, expression, and function of pride. In U. Hess, S. Hareli, & K. Kafetsios (Eds.), *Research Handbook on Culture and Emotion*. Cheltenham, UK: Edward Elgar Publishing.
- (2) Tracy, J. L., Ibasco, G. C., & Hohm, I. (in press). Morality, the self, and self-conscious emotions. In K. Vail, D. Van Tongeren, R. Schlegel, J. Greenberg, L. King, & R. Ryan (Eds.), *Handbook of the Science of Existential Psychology*. New York: Guilford Press.
- (3) Tracy, J. L., Mercadante, E., & Witkower, Z. (2023). The evolved nature of pride. In L. Al-Shawaf & T. Shakelford (Eds.), *The Oxford Handbook of Evolution and the Emotions* (Chapter10). Oxford, UK: Oxford University Press.
- (4) Tracy, J. L., & Weidman, A. C. (2021). The self-conscious and social emotions: A personality and social functionalist account. In R. W. Robins & O. P. John (Eds.), *Handbook of Personality: New Directions and Emerging Issues* (4th Edition, Ch. 23). New York: Guilford Press.
- (5) Schaumberg, R., & Tracy, J. L. (2020). Pride and the self-conscious emotions. In L. Yang, R. Cropanzano, C. Daus, & V. Martinez-Tur (Eds.), *The Cambridge Handbook of Workplace Affect* (pp. 414-425). Cambridge, UK: Cambridge University Press.
- (6) Beall, A. T., & Tracy, J. L. (2020). The evolution of pride and shame. In L. Workman, W. Reader, and J. Barkow (Eds.), *Cambridge Handbook of Evolutionary Perspectives on Human Behavior* (pp. 179-193). Cambridge, UK: Cambridge University Press.

- (7) Schaumberg, R. L., Flynn, F. J., & Tracy, J. L. (2018). The benefits and drawbacks of guilt in the workplace. In L. Ferris, R. Johnson, & C. Sedikides (Eds.), *The self at work: Fundamental theory and research* (Society for Industrial and Organizational Psychology, Organizational Frontiers Series; pp. 172-193). New York: Routledge.
- (8) Tracy, J. L. (2017). Tracy, Jessica L. In Zeigler-Hill, V., & Shackleford T. (Eds), *Encyclopedia of Personality and Individual Differences*. New York: Springer.
- (9) Keltner, D., Tracy, J. L., Sauter, D., Cordaro, D. C., & McNeil, G. (2016). Expression of emotion. In L. F. Barrett, M. Lewis, & Haviland-Jones (Eds.), *Handbook of Emotions* (Fourth Edition; pp. 467-482). New York: Guilford.
- (10) Tracy, J. L., & Laurin, K. (2015). Will thinking machines ever think about themselves? In J. Brockman (Ed.), *What to think about machine think?* New York, NY: Harper.
- (11) Randles, D., Tracy, J. L. (2015). Shame. In *Vocabulary for the study of religion* (pp. 339-343). Leiden, Netherlands: Brill.
- (12) Cheng, J. T., & Tracy, J. L. (2014). Toward a unified science of hierarchy: Dominance and prestige are two fundamental pathways to human social rank. In J. T. Cheng, J. L. Tracy, & C. Anderson (Eds.), *The psychology of social status* (pp. 3-27). Springer Press.
- (13) Steckler, C., & Tracy, J. L. (2014). The emotional underpinnings of social status. In J. T. Cheng, J. L. Tracy, & C. Anderson (Eds.), *The psychology of social status* (pp. 201-224). Springer Press.
- (14) Cheng, J. T., Weidman, A. C., & Tracy, J. L. (2014). The assessment of social status: A review of measures and experimental manipulations. In J. T. Cheng, J. L. Tracy, & C. Anderson (Eds.), *The psychology of social status* (pp. 347-362). Springer Press.
- (15) Tracy, J. L., Weidman, A. C., Cheng, J. T., & Martens, J. P. (2014). Pride: The fundamental emotion of success, power, and status. In L. Tugade, L. M. Shiota, & L. Kirby (Eds.), *Handbook of positive emotion* (pp. 294-310). New York: Guildford Press.
- (16) Tracy, J. L. (2014). Unmitigated arrogance. In J. Brockman (Ed.), *What Should Be Worried About?* New York, NY: Harper (pp. 269-271).
- (17) Tracy, J. L., Robins, R. W., & Sherman, J. (2012). The practice of psychological science in social-personality research: Are we still a science of two disciplines? In R. W. Proctor, & E. J. Capaldi (Eds.), *Psychology of Science: Implicit and Explicit Reasoning* (pp. 335-360). New York: Oxford University Press.

- (18) Tangney, J. P., & Tracy, J. L. (2012). Self-conscious emotions. In M. Leary, & J. P. Tangney (Eds.), *Handbook of self and identity (2nd Edition*, pp. 446-478). Guilford: New York.
- (19) Tracy, J. L., Cheng, J. T., Martens, J. P., & Robins, R. W. (2011). The affective core of narcissism: Inflated by pride, deflated by shame (pp. 330-343). In W. K. Campbell, & J. Miller (Eds.), *Handbook of narcissism and narcissistic personality disorder*. New York: Wiley.
- (20) Tracy, J. L. (2010). Pride. In I. Weiner & W. E. Craighead (Eds.), *Encyclopedia of Psychology* (Fourth Edition, pp. 1284-1286). New York: John Wiley.
- (21) Robins, R. W., Tracy, J. L., & Trzesniewski, K. (2010). Naturalizing the self. In O. P. John, R. W. Robins, & L. A. Pervin (Eds.), *Handbook of Personality (3rd Edition*; pp. 421-447). New York: Guilford.
- (22) Tracy, J. L., & Robins, R. W. (2007). Self-conscious emotions: Where self and emotion meet. In C. Sedikides & S. Spence (Eds.), *The self in social psychology. Frontiers of social psychology series* (pp. 187-209). New York: Psychology Press.
- (23) Tracy, J. L., & Robins, R. W. (2007). The self in self-conscious emotions: A cognitive appraisal approach. In J. L. Tracy, R. W. Robins, & J. P. Tangney (Eds), *The self-conscious emotions: Theory and research* (pp. 3-20). New York: Guilford.
- (24) Tracy, J. L., & Robins, R. W. (2007). The nature of pride. In J. L. Tracy, R. W. Robins, & J. P. Tangney (Eds), *The self-conscious emotions: Theory and research* (pp. 263-282). New York: Guilford.
- (25) Robins, R. W., Nofhle, E. E., & Tracy, J. L. (2007). Assessing self-conscious emotions: A review of self-report and nonverbal measures. In J. L. Tracy, R. W. Robins, & J. P. Tangney (Eds.), *The self-conscious emotions: Theory and Research* (pp. 443-468). New York: Guilford.
- (26) Robins, R. W., Tracy, J. L., & Sherman, J. W. (2007). What makes a personality psychologist? A survey of journal editors and editorial board members. In R. W. Robins, R. C. Fraley, and R. F. Krueger (Eds.), *Handbook of research methods in personality psychology* (pp. 673-678). New York: Guilford.
- (27) Tracy, J. L., Robins, R. W., & Gosling, S. (2003). Tracking trends in psychological science: An empirical analysis of the history of psychology (pp. 105-130). In T. C. Dalton & R. B. Evans (Eds.), *The lifecycle of psychological ideas: Understanding prominence and the dynamics of intellectual change*. New York: Kluwer Publishers.

- (28) Tracy, J. L., Shaver, P. R., Albino, A. W., & Cooper, M. L. (2003). Attachment styles and adolescent sexuality. In P. Florsheim (Ed.), *Adolescent romance and sexual behavior: Theory, research, and practical implications* (pp.137-159). Mahwah, NJ: Erlbaum.

Non-Peer-Reviewed Publications

- (1) Tracy, J. L. (2023). You can be a materialist and find meaning in the universe. *Psyche / Aeon* (September 25, 2023).
- (2) Mercadante, E. J., Witkower, Z., & Tracy, J. L. (2021). The chicken and egg of pride and social rank. *Character and Context (SPSP Media Newsletter*, November 12, 2021).
- (3) Tracy, J. L. (2020). Moral offense or stomachache? How disgust shapes our moral judgments. *Character and Context (SPSP Media Newsletter*, August 10, 2020).
- (4) Witkower, Z., & Tracy, J. (2020). “Head-ing” towards a new understanding of face perception. *Character and Context (SPSP Media Newsletter*, August 13, 2019).
- (5) Tracy, J. (2020). Find something morally sickening? Take a ginger pill. *Aeon* (February 22, 2020).
- (6) Tracy, J. (2016). Evolutionary psychology shows that people get ahead in life by using one of these two strategies. *Quartz* (November 21, 2016).
- (7) Tracy, J. (2016). Outrageousness is Trump’s trump card. *USA Today* (September 20, 2016).
- (8) Tracy, J. L. (2013). Pride: It brings out the best—and the worst—in humans. *Scientific American Mind* (November/December 2013).
- (9) Tracy, J. L. (2011). Emotions of inequality. *Science*, 333, 289-290. [Review of S. Fiske, “Envy up, scorn down: How status divides us”].
- (10) Tracy, J. L., & Robins, R. W. (2003). Does pride belong in the pantheon? *Emotion Researcher: Official Newsletter of the International Society for Research on Emotion*, 18, 7-8.

Invited Talks and Addresses

- (1) Keynote Address, UBC Postdoc Research Day. Vancouver, B.C. December, 2024.
- (2) American Psychological Foundation Spielberger Empathy Symposium, American Psychological Association Annual Convention. Seattle, WA. August, 2024.
- (3) Dinner Salon, Terminal City Club. Vancouver, B.C. April, 2024.

- (4) Department of Psychology, San Francisco State University. San Francisco, CA. April, 2023.
- (5) Department of Management, Kellogg School of Business, Northwestern University. Evanston, IL. March, 2023.
- (6) Society for Personality and Social Psychology Preconference on “Bringing the Group Back into Intergroup Research”. Atlanta, GA. February, 2023.
- (7) Invited panelist, “Misreading Human Emotions” in *When machines dream the future: A hybrid festival on living with AI*. Goethe Institute, Potsdam. November, 2021.
- (8) Invited panelist, “Responsible leadership: How should we face the future?” UBC Dialogues. Vancouver, B.C. December, 2021.
- (9) Career-Trajectory Award acceptance speech, Society for Experimental Social Psychology (SESP) Annual Conference. Santa Barbara, CA. October, 2021.
- (10) Management Area Seminar Series, Fuqua School of Business, Duke University. Virtual Talk. March, 2021.
- (11) Invited panelist, “Harnessing the Power of Emotions,” Aspen Ideas Festival. Aspen, CO. June, 2019.
- (12) Keynote Address, Nonverbal Behavior Preconference to the annual meeting of the Society for Personality and Social Psychology (SPSP). Portland, OR. February, 2019.
- (13) Keynote Address, Society for Affective Science (SAS) Positive Emotions Preconference. Los Angeles, CA. April, 2018.
- (14) Social/Personality Research Group, Department of Psychology, University of Toronto. Toronto, ON. March, 2018.
- (15) Organizational Behavior and Human Resources Division, Sauder School of Business, University of British Columbia. Vancouver, B.C. January, 2018.
- (16) PsychFest Keynote Address. Department of Psychology, Western Washington University. Bellingham, WA. June, 2017.
- (17) Social Behaviour Colloquium Series, Simon Fraser University. Burnaby, B.C. April, 2017.
- (18) Science Ethics Seminar, University of Houston. Houston, TX. January, 2017.

- (19) Politics & Prose Bookseller. Washington, D.C. September, 2016.
- (20) The Rubin Museum of Art. New York, NY. September, 2016.
- (21) University of California, Berkeley. Berkeley, CA. September, 2016.
- (22) Talks at Google. Seattle, WA. September, 2016.
- (23) Town Hall. Seattle, WA. September, 2016.
- (24) Department of Psychology, Northwestern University, Evanston, IL. May, 2016.
- (25) Institute for Personality and Social Research (IPSR), Department of Psychology, University of California, Berkeley. Berkeley, CA. October, 2015.
- (26) Society for Affective Science (SAS) Annual Conference “TED” talk. Oakland, CA. April, 2015.
- (27) University of Southern California Marshall School of Management. Los Angeles, CA. April, 2015.
- (28) Association for Psychological Science (APS) Inaugural International Convention of Psychological Science. Amsterdam, Netherlands. March, 2015.
- (29) Keynote Address, Roundtable on “Pride and Conflict”, Uppsala University, Department of Psychology and Psychiatry. Uppsala, Sweden. September, 2014.
- (30) Uppsala University, Public Lecture. Uppsala, Sweden. September, 2014.
- (31) Association for Psychological Science (APS) Annual Convention. San Francisco, CA. May, 2014.
- (32) Society for the Study of Motivation (SSM) Annual Conference. San Francisco, CA. May, 2014.
- (33) APS Student Caucus (APSSC) Editors’ Panel, Association for Psychological Science Annual Convention. San Francisco, CA. May, 2014.
- (34) Society for Affective Science Inaugural Annual Conference. Bethesda, MD. April, 2014.
- (35) Stanford University Social Psychology Colloquium Series. Palo Alto, CA. February, 2014.

- (36) Peter Wall International Roundtable Discussion on “A Biocultural Hinge: Theorizing Affect and Emotion across Disciplines”. University of British Columbia, Vancouver, B.C. May, 2013
- (37) Emotion Pre-Conference to the Annual Meeting of the Society for Personality and Social Psychology. New Orleans, LA. January, 2013.
- (38) Training Pre-Conference to the Annual Meeting of the Society for Personality and Social Psychology. New Orleans, LA. January, 2013.
- (39) APA Panel “How to Publish”, Annual Meeting of the Society for Personality and Social Psychology. New Orleans, LA. January, 2013.
- (40) Social Area Brownbag Series, Department of Psychology, New York University, New York, NY. October, 2012.
- (41) Columbia University, Teacher’s College. New York, NY. October, 2012.
- (42) Department of Psychology, Union College. Schenectady, NY. October, 2012.
- (43) Emotion Research Group Annual Meeting. Half Moon Bay, CA. June, 2012.
- (44) Social-Personality Seminar Series, Department of Psychology, University of Washington. Seattle, WA. May, 2012.
- (45) Sauder Business School, Marketing Division Seminar Series, University of British Columbia. Vancouver, B.C. March, 2012.
- (46) Self and Identity Pre-Conference to the annual meeting of the Society for Personality and Social Psychology. San Diego, CA. January, 2012.
- (47) BC Humanists Society and UBC Freethinkers society. University of British Columbia. October, 2011.
- (48) American Psychological Association Annual Convention. Washington DC. August, 2011.
- (49) University of Michigan Institute for Social Research Group Dynamics Seminar Series. Ann Arbor, MI. March, 2011.
- (50) “Faces: Works from the Permanent Collection”, Belkin Art Gallery, University of British Columbia, Vancouver, B.C. March, 2011.
- (51) Einstein Forum, Seminar Series on “Passions and Emotions: Pride”. Potsdam, Germany. January, 2011.

- (52) Purdue Symposium on Psychological Sciences. Department of Psychological Sciences, Purdue University, West Lafayette, IL. June, 2010.
- (53) Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Las Vegas, NV. January, 2010.
- (54) Center for Human Evolution, Culture, and Cognition Lecture Series. University of British Columbia, Vancouver, B.C. November, 2011.
- (55) Banff Annual Seminar in Cognitive Science, Banff, AB. May, 2009.
- (56) Sauder School of Business, Organizational and Behavioral Research Division, University of British Columbia. Vancouver, B.C. April, 2008.
- (57) Health Psychology Area, Department of Psychology, University of British Columbia. October, 2011.
- (58) Department of Psychology, Simon Fraser University. October, 2006.
- (59) Psychology Department, San Francisco State University. March, 2005.
- (60) Personality area, Department of Psychology, Stanford University. Stanford, CA. March, 2005.
- (61) Department of Psychology, Harvard University. Cambridge, MA. December, 2004.
- (62) Department of Psychology, University of British Columbia. Vancouver, B.C. November, 2004.
- (63) Social, Genetic, and Developmental Psychiatric Centre, Institute of Psychiatry, Kings College London. London, UK. October, 2004.
- (64) Wellcome Trust and *New Scientist* Award Ceremony for the 2004 International Essay Competition. London, UK. October, 2004.

Chaired Conferences

- (1) Personality and Emotion Program Chair, Association for Psychological Science (APS) Annual Convention, 2017-2019
- (2) UBC Psychology Department Annual Emotion Fest Workshop, Founder and Chair, 2016-2019
- (3) Program Co-Chair, Society for Personality and Social Psychology (SPSP) Annual Meeting, 2016
- (4) Program Co-Chair, Association for Research in Personality (ARP) Bi-Annual Meeting, 2013

- (5) Program Co-Chair and Conference Organizer, Pre-Conference on Emotion to the Society for Personality and Social Psychology (SPSP) Annual Meeting, 2007
- (6) Founder, Program Chair, and Conference Organizer, Inaugural Pre-Conference on Emotion to the Society for Personality and Social Psychology (SPSP) Annual Meeting, 2006

Conference Talks, Chaired Symposia, and Poster Presentations

- (1) Ibasco, G. C., & Tracy, J. L. (2025, February). *How group-based pride regulates shame and guilt for intergroup transgressions*. Paper to be presented in the symposium, “Novel Strategies for Regulating Group-Based and Collective Emotions (Chairs: G. C. Ibasco & J. L. Tracy), Society for Personality and Social Psychology Annual Conference. Denver, CO.
- (2) Ibasco, G. C., & Tracy, J. L. (2024, May). *The two facets of group-based moral pride: How authentic and hubristic pride in one’s group regulate guilt and shame for intergroup transgressions*. Poster presented at the Association for Psychological Science Annual Convention. San Francisco, CA.
- (3) Hohm, I., Cabrera, S., & Tracy, J. L. (2024, February). *An evolutionary account of celebrity success in politics*. Poster presented at the Evolutionary Psychology Preconference of the Society for Personality and Social Psychology Conference. San Diego, CA.
- (4) Ibasco, G. C. & Tracy, J. L. (2024, February). *Harnessing collective pride to motivate intergroup reparations*. Poster presented at the Group Processes and Intergroup Relations Preconference of the Annual Convention of the Society of Personality and Social Psychology (SPSP), San Diego, CA.
- (5) Ibasco, G. C. & Tracy, J. L. (2024, February). *Harnessing collective pride to motivate intergroup reparations*. Paper presented at the Conflict and Conflict Resolution Preconference of the Annual Convention of the Society of Personality and Social Psychology (SPSP), San Diego, CA.
- (6) Witkower, Z., & Tracy, J. L. (2023, August). *Are Nonverbal Displays of Dominance and Prestige Likely to be Universal Signals?* Paper presented in the symposium, “Words, Voice, and Body: Leaders’ Verbal and Nonverbal Communication and their Consequences,” Academy of Management. Boston, MA.
- (7) Mercadante, E. J., Tracy, J. L., & Götz, F. M. (2023, March). *Greed communication predicts the approval and reach of US senators’ tweets*. Poster presented at the annual meeting of the Society for Affective Science. Long Beach, California.

- (8) Mercadante, E. J., Götz, F. M., & Tracy, J. L. (2023, February). *Confronting greed online predicts support for US senators*. Paper presented at the Psychology of Language Pre-Conference at the annual meeting of the Society for Personality and Social Psychology. Atlanta, Georgia.
- (9) Mercadante, E. J., & Tracy, J. L. (2023, February). *When does narcissism predict shame? Not when you might expect*. Paper presented at the Personality Science Pre-Conference at the annual meeting of the Society for Personality and Social Psychology. Atlanta, Georgia.
- (10) Mercadante, E. J., & Tracy, J. L. (2022, July). *Self-esteem for sale: The dynamic emotional process that may explain greed*. Paper presented at the Conference of the International Society for Research on Emotion. Los Angeles, CA.
- (11) Tracy, J. L. (2022, February). *Two paths to power: A decade of research on dominance and prestige*. Paper presented in the symposium, “Perspectives on leadership, dominance, prestige, and gender” (D. Kenrick & A. Wiesel, Chairs) at the Society for Personality and Social Psychology Annual Meeting. San Francisco, CA (virtual talk).
- (12) Hohm, I., & Tracy, J. L. (2022, February). *How does group conflict influence preferences for leaders?* Poster presented at the Society for Personality and Social Psychology Annual Meeting. San Francisco, CA.
- (13) Mercadante, E. J., & Tracy, J. L. (2022, February). *Self-esteem for sale: The dynamic emotional process that may explain greed*. Poster presented at the Society for Personality and Social Psychology Annual Meeting. San Francisco, CA.
- (14) Heltzel, G., & Tracy, J. (2022, February). *The unexpected importance of expectations in self-conscious emotion experience*. Poster presented at the Emotion Preconference of Society for Personality and Social Psychology Annual Meeting. San Francisco, CA.
- (15) Heltzel, G., & Tracy, J. (2022, February). *The unexpected importance of expectations in self-conscious emotion experience*. Poster presented at the Self and Identity Preconference of Society for Personality and Social Psychology Annual Meeting. San Francisco, CA.
- (16) Hohm, I., & Tracy, J. L. (2021, June). *The psychology of followership: How does group conflict influence preferences for leaders?* Poster presented at the Human Behavior and Evolution Society Conference. Virtual.
- (17) Mercadante, E. J., & Tracy, J. L. (2021, May). *It's lonely at the top, if you're narcissistic: The unexpected cost of narcissism in success*. Paper presented at the Association for Psychological Science Annual Meeting. Virtual.

- (18) Witkower, Z., & Tracy, J. L. (2021, April). *Beyond face value: Evidence for the universality of bodily expressions of emotion*. Paper presented at the Society for Affective Science Annual Meeting. Virtual.
- (19) Mercadante, E. J., & Tracy, J. L. (2021, April). *Why (for some) more is never enough: Emotional underpinnings of dispositional greed*. Paper presented at the Society for Affective Sciences Annual Meeting. Virtual.
- (20) Witkower, Z., & Tracy, J. L. (2021, February). How and why head position changes the perception of facial expressions of emotion. Paper presented in the symposium, "*Beyond the face: Extra-facial features that guide emotion perception*" (Z. Witkower, Chair), at the Society for Personality and Social Psychology Annual Meeting. Virtual.
- (21) Mercadante, E.J., & Tracy, J. L. (2020, February). *A paradox of pride: Hubristic pride predicts strategic dishonesty in response to status threats*. Paper presented in the symposium, "Whatever it takes: Anti-social strategies for advancing social rank," (E.J. Mercadante, Chair), at the Society for Personality and Social Psychology Annual Meeting. New Orleans, LA.
- (22) Witkower, Z., Hill, A., Pun, A., Baron, A., Koster, J., Tracy, J. L., (2020, Feb). *Bodily expressions of negative emotions are recognized in a diverse human population and by young children*. Poster presented at the Nonverbal Behavior Pre-Conference at the Society for Personality and Social Psychology Annual Convention, New Orleans, LA.
- (23) Witkower, Z., Tracy, J. L., (2020, Feb). *It's all in your head: Head tilt changes the perception of facial expressions of emotion*. Poster presented at the Society for Personality and Social Psychology Annual Convention, New Orleans, LA.
- (24) Tracy, J. L., (2019, May). Chair, *Shame: Is it good, bad, or merely ugly?* Invited Symposium, Association for Psychological Science Annual Convention. Washington, DC.
- (25) Tracy, J. L., (2019, May). Co-chair, *Emotional development across the lifespan*. Invited Symposium, Association for Psychological Science Annual Convention. Washington, DC.
- (26) Tracy, J. L., Laurin, K., Shariff, A., & Witkower, Z. (2019, February). *Hot sh*t or piece of sh*t: The directly opposing impact of pride displays on social judgments and decision-making*. Paper presented in the symposium, "Nonverbal expressions of positive emotion: New advances and social functions," (L. Shiota, Chair), at the Society for Personality and Social Psychology Annual Meeting. Portland, OR.

- (27) Witkower, Z., & Tracy, J. L. (2019, February). *It's all in your head: Head position changes the perception of facial expressions of emotion*. Paper presented at the Nonverbal Behavior Preconference of the Society for Personality and Social Psychology Annual Meeting. Portland, OR.
- (28) Witkower, Z., & Tracy, J. L. (2019, February). *Two signals of rank: Distinct displays of dominance and prestige*. Paper presented in the symposium, "New insights into the nonverbal communication of social rank" (Z. Witkower, Chair), at the Society for Personality and Social Psychology Annual Convention, Portland, Oregon.
- (29) Mercadante, E. J., & Tracy, J. L. (2019, February). *What does it feel like to be greedy? Dispositional greed predicts dynamic feelings of authentic pride surrounding material acquisition*. Poster presented at the Personality Dynamics, Processes, and Functioning Pre-Conference at the annual meeting of the Society for Personality and Social Psychology. Portland, Oregon.
- (30) Mercadante, E. J., & Tracy, J. L. (2019, February). Money can't buy you love, but it might buy you pride: Dispositional greed predicts dynamic feelings of authentic pride surrounding material acquisition. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Portland, Oregon.
- (31) Tracy, J. L., Laurin, K., Shariff, A., & Witkower, Z. (2018, May). *Hot shit/piece of shit: The directly opposing impact of pride displays on social judgments and decision-making*. Paper to be presented in the symposium, "The Self-Conscious Emotions: Theory, Data, and Open Questions," Association for Psychological Science Annual Convention. San Francisco, CA.
- (32) Tracy, J. L. (2018, May). Chair. *30 years of affective science in the Bay Area: A look at how far we've come, and where we should go next*. Invited Symposium, Association for Psychological Science Annual Convention. San Francisco, CA.
- (33) Heltzel, G., & Tracy, J. (2018, May). *Cultural background and ideology influence pride and shame responses to morally relevant situations*. Poster to be presented at Association for Psychological Science Annual Convention. San Francisco, California.
- (34) Mercadante, E., & Tracy, J. L. (2018, May). *Following pride down the wrong path: Hubristic pride is associated with lying about performance on a cognitive task*. Poster to be presented at the Association for Psychological Science Annual Convention. San Francisco, California.
- (35) Witkower, Z., Tracy, J., Lang, J. (2018, May). *Illuminating the Shade: Uncovering a Schadenfreude Expression*. Poster to be presented at the Association for Psychological Science Annual Convention. San Francisco, California.

- (36) Mercadante, E., & Tracy, J. L. (2018, April). *Following pride down the wrong path: Hubristic pride is associated with lying about performance on a cognitive task*. Poster to be presented at the annual meeting of the Society for Affective Science. Los Angeles, California.
- (37) Witkower, Z., Tracy, J. L., Cheng, J. T., & Henrich, J. (2018, March). *Two signals of social rank: Prestige and dominance are associated with distinct nonverbal displays*. Paper presented at the Nonverbal Behavior Pre-Conference of the annual meeting of the Society for Personality and Social Psychology. Atlanta, Georgia.
- (38) Cheng, J. T., Tracy, J. L., & Henrich, J. (2018, March). *Dominance and prestige: Debates, misunderstandings, and new evidence*. Paper presented in the symposium, "An integrative perspective on social rank", at the annual meeting of the Society for Personality and Social Psychology. Atlanta, GA.
- (39) Witkower, Z., & Tracy, J. L. (2018, March). *The Illusion of a Facial Action Unit: How Head Pitch Rotation Influences Perceptions of Dominance from an Inactive Face*. Paper presented in the symposium, "Faces in Social and Personality Psychology," at the annual meeting of the Society for Personality and Social Psychology. Atlanta, GA.
- (40) Mercadante, E., & Tracy, J. L. (2018, March). *Following pride down the wrong path: Hubristic pride is associated with lying about performance on a cognitive task*. Poster presented at the annual meeting of the Society for Personality and Social Psychology Emotion Pre-Conference. Atlanta, Georgia.
- (41) Alic, A., Laurin, K., & Tracy, J. L. (2018, March). *Dimensions of subjective socioeconomic status*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Atlanta, GA.
- (42) Proulx, J., Kushlev, K., Schmader, T., & Tracy, J. (2018, March). *Shame for past addictive drinking in recovering alcoholics predicts intentions to seek therapy in coping with future alcohol cravings*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Atlanta, GA.
- (43) Kushlev, K., Proulx, J., Schmader, T., & Tracy, J. (2017, October). *Shame for past addictive drinking in recovering alcoholics predicts intentions to seek therapy in coping with future alcohol cravings*. Poster presented at the American Psychosomatic Society's "Emotions in Social Relationships: Implications for Health and Disease" conference. Berkeley, CA.
- (44) Weidman, A. C., Cheng, J. T., & Tracy, J. L. (2017, June). *The psychological structure of humility*. Paper presented at the annual meeting of the Association for Research in Personality. St. Louis, MO.

- (45) Weidman, A. C., Steckler, C. M., & Tracy, J. L. (2017, April). *The jingle and jangle of emotion assessment: Imprecise measurement, casual scale usage, and conceptual fuzziness in emotion research*. Poster presented at the annual meeting of the Society for Affective Science. Boston, MA.
- (46) Weidman, A. C., Steckler, C. M., & Tracy, J. L. (2017, January). *The jingle and jangle of emotion assessment: Imprecise measurement, casual scale usage, and conceptual fuzziness in emotion research*. Paper presented at the Society for Personality and Social Psychology Emotion Pre-Conference. San Antonio, TX.
- (47) Weidman, A. C., Cheng, J. T., & Tracy, J. L. (2017, January). *The psychological structure of humility*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- (48) Witkower, Z. & Tracy, J. L., (2017, January). *Head Tilt and Perceptions of Dominance: An Action Unit Imposter?* Poster presented at the Nonverbal Behavior Pre-Conference at the annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- (49) Witkower, Z., Tracy, J. L., Cheng, J. T., & Henrich, J. (2017, January). *Distinct nonverbal displays of dominance and prestige*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- (50) Steckler, C., & Tracy, J. L. (2016, June). *Signal police: The social punishment of unwarranted expansive postural displays*. Paper presented at the Human Behavior and Evolution Society Bi-Annual Meeting. Vancouver, B.C.
- (51) Weidman, A. C. & Tracy, J. L. (2016, March). *Picking up good vibrations: Delineating the full range of positive emotions*. Paper presented at the Society for Affective Science Positive Emotions Pre-Conference. Chicago, IL.
- (52) Weidman, A. C. & Tracy, J. L. (2016, March). *Picking up good vibrations: Delineating the full range of positive emotions*. Poster presented at the annual meeting of the Society for Affective Science. Chicago, IL.
- (53) Weidman, A. C., Tracy, J. L., & Elliot, A. J. (2016, January). *The benefits of following your pride: Authentic pride promotes achievement*. Paper presented in the symposium, "The function of distinct emotions in everyday social situations" (A. C. Weidman & J. L. Tracy, Chairs), at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (54) Witkower, Z., Tracy, J. L., & Cheng, J. T. (2015, January). *Nonverbal expressions of prestige and dominance*. Poster presented at the Nonverbal Behavior Pre-Conference of the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.

- (55) Weidman, A. C. & Tracy, J. L. (2016, January). Symposium Co-Chair, *The function of distinct emotions in everyday social situations*. Annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (56) Randles, D., Tracy, J. L., & Dunlop, W. (2015, May). *Escaping shame: Shame displays predict problems with drug and alcohol abuse in healthy and addicted populations*. Paper presented in the symposium, "The consequences of perceiving, expressing, and regulating nonverbal displays of emotion" (D. Randles & J. L. Tracy, Chairs), at the Association for Psychological Science Annual Conference, New York, NY.
- (57) Steckler, C., Tracy, J. L., & Randles, D. (2015, May). *The financial cost of displaying pride: Expansive posture predicts reduced altruistic donations*. Paper presented in the symposium, "The consequences of perceiving, expressing, and regulating nonverbal displays of emotion" (D. Randles & J. L. Tracy, Chairs), at the Association for Psychological Science Annual Conference, New York, NY.
- (58) Randles, D., & Tracy, J. L. (2015, May). Symposium Co-Chair, *The consequences of perceiving, expressing, and regulating nonverbal displays of emotion*. Association for Psychological Science Annual Convention, New York, NY.
- (59) Weidman, A. C., Cheng, J. T., & Tracy, J. L. (2015, April). *The psychological structure of humility*. Poster presented at the annual meeting of the Society for Affective Science. Oakland, CA.
- (60) Randles, D., Steckler, C. M., & Tracy, J. L. (2015, April). *The financial cost of pride: Donators give less when requesters display pride*. Poster presented at the annual meeting of the Society for Affective Science. Oakland, CA.
- (61) Tracy, J. L., Shariff, A. F., Weidman, A. C., & Martens, J. P. (2015, February). *The power of pride: The positive emotion that drives rank attainment but can also inhibit behavioural change*. Paper presented in the symposium, "The positive cost: Personal and social costs to experiencing and expressing positive emotion" (K. Greenaway & E. Kalokerinos, Chairs), at the annual meeting of the Society for Personality and Social Psychology. Long Beach, CA.
- (62) Tracy, J. L., & Inzlicht, M. (2015, February). Symposium Co-Chair, *Data Blitz*. Annual meeting of the Society for Personality and Social Psychology. Long Beach, CA.
- (63) Inzlicht, M., & Tracy, J. L. (2015, February). Symposium Co-Chair, *Data Blitz*. Annual meeting of the Society for Personality and Social Psychology. Long Beach, CA.

- (64) Steckler, C. M., Randles, D., & Tracy, J. L. (2015, February). *The financial cost of pride: Donators give less when requesters display pride*. Poster presented at the Society for Personality and Social Psychology Annual Conference. Long Beach, CA.
- (65) Weidman, A. C., Cheng, J. T., & Tracy, J. L. (2015, February). *The psychological structure of humility*. Poster presented at the Society for Personality and Social Psychology Emotion Pre-Conference. Long Beach, CA.
- (66) Weidman, A. C., & Tracy, J. L. (2014, May). Symposium Co-Chair, *What are we really measuring? Complex conceptualizations and imprecise measurement of social-personality constructs*. Association for Psychological Science Annual Convention, San Francisco, CA.
- (67) Weidman, A. C., Steckler, C. M., & Tracy, J. L. (2014, May). *The jingle and jangle of emotion assessment: Imprecise measurement, casual scale usage, and conceptual fuzziness in emotion research*. Paper presented in the symposium, "What are we really measuring? Complex conceptualizations and imprecise measurement of social-personality constructs" (A. C. Weidman & J. L. Tracy, Chairs), at the annual meeting of the Association for Psychological Science. San Francisco, CA.
- (68) Tracy, J. L., Shariff, A. F., & Martens, J. P. (2014, February). *The irrepressible power of pride displays*. Paper presented in the symposium, "The Non-Verbal Expression of Positive Emotions: Variations and Social Implications" (M. Shiota, Chair), at the annual meeting of the Society for Personality and Social Psychology. Austin, TX.
- (69) Weidman, A. C., Steckler, C. M., & Tracy, J. L. (2014, February). *The jingle and jangle of emotion assessment: Imprecise measurement, casual scale usage, and conceptual fuzziness in emotion research*. Poster presented at the Society for Personality and Social Psychology Emotion Pre-Conference. Austin, TX.
- (70) Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2014, February). *Follow me: Changes in vocal pitch predict leader emergence*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Austin, Texas.
- (71) Steckler, C. M., & Tracy, J. L. (2014, February). *The evolution of nonverbal emotion displays: The maintenance of signal honesty by punishment*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Austin, TX.
- (72) Weidman, A. C., Steckler, C. M., & Tracy, J. L. (2014, February). *The jingle and jangle of emotion assessment: Imprecise measurement, casual scale usage, and conceptual fuzziness in emotion research*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Austin, TX.

- (73) Randles, D. & Tracy, J. L. (2014, February). *Shamed into taking a drink? Shame displays predict likelihood of relapse among recovering alcoholics*. Paper presented in the Data Blitz at the annual meeting for the Society for Personality and Social Psychology. Austin, TX.
- (74) Martens, J. P., & Tracy, J. T. (2014, February). *The pride learning bias*. Poster presented at the annual meeting for the Society for Personality and Social Psychology. Austin, TX.
- (75) Beall, A. T., & Tracy, J. L. (2014, February). *The attractiveness of male conformity*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Austin, TX.
- (76) Weidman, A. C., Steckler, C. M., & Tracy, J. L. (2013, August). *The Jingle and Jangle of Emotion Assessment: Imprecise Measurement, Casual Scale Usage, and Conceptual Fuzziness in Discrete Emotion Research*. Paper presented at the annual meeting of the International Society for Research on Emotion. Berkeley, CA.
- (77) Cheng, J. T., & Tracy, J. L. (2013, June). Symposium Co-Chair, *Causes and consequences of individual differences in social status: New insights from research on nonverbal behavior, neuroendocrinology, health, and self-regulatory goals*. Biennial meeting of the Association for Research in Personality. Charlotte, NC.
- (78) Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2013, June). *Listen, follow me: Changes in vocal pitch predict leader emergence*. Paper presented in the symposium, "Causes and consequences of individual differences in social status: New insights from research on nonverbal behavior, neuroendocrinology, health, and self-regulatory goals" (J. T. Cheng & J. L. Tracy, Chairs), at the biennial meeting of the Association for Research in Personality. Charlotte, NC.
- (79) Weidman, A. C. & Tracy, J. L. (2013, June). Culture-Specific Personality: Conscientiousness Predicts Effortful Persistence among Caucasians, but not East Asians. Poster presented at the annual meeting of the Association for Research in Personality. Charlotte, NC.
- (80) Tracy, J. L., & Shariff, A. F. (2013, May). *The Irrepressible Communicative Power of the Emotion Expressions of Pride and Shame*. Paper presented in the symposium, "Face it! Context reveals what the face conceals" (H. Aviezer, Chair), at the annual convention of the Association for Psychological Science. Washington DC.
- (81) Cheng, J. T., & Tracy, J. L. (2013, May). Symposium Co-Chair, *Observing the unobservable: Psychophysical cues to fertility, leadership capacity,*

- trustworthiness, and health*. Annual convention of the Association for Psychological Science. Washington, DC.
- (82) Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2013, May). *Listen, follow me: Changes in vocal pitch predict leader emergence*. Paper presented in the symposium, "Psychophysical cues to fertility, leadership capacity, trustworthiness, and health" (J.T. Cheng, & J.L. Tracy, Chairs), at the annual convention of the Association for Psychological Science. Washington, DC.
 - (83) Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2013, January). *Listen, follow me: Changes in vocal pitch predict leader emergence*. Paper presented at the Society for Personality and Social Psychology Pre-Conference on Nonverbal Behavior. New Orleans, LA.
 - (84) Randles, D. & Tracy, J. (2013, January). *Nonverbal displays of shame predict relapse and declining health in recovering alcoholics*. Paper presented at the Annual Meeting of the Society for Personality and Social Psychology Social Personality and Health Network Preconference Data Blitz. New Orleans, LA.
 - (85) Beall, A. T., & Tracy, J. L. (2013). *Does the little red dress communicate reproductive success? Women more likely to wear red or pink at peak fertility*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. New Orleans, LA.
 - (86) Cheng, J. T., Tracy, J. L., Ho, S., & Henrich, J. (2013, January). *Listen, follow me: Changes in vocal pitch predict leader emergence*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. New Orleans, LA.
 - (87) Steckler, C. M., & Tracy, J. L. (2013, January). *Pride and shame displays promote unequal but subjectively fair resource divisions*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. New Orleans, LA.
 - (88) Martens, J. P., Hamlin, J. K., & Tracy, J. L. (2013, January). *Is pride recognition innate? Developmental origins of understanding the nonverbal pride expression*. Poster presented at the annual meeting for the Society for Personality and Social Psychology. New Orleans, LA.
 - (89) Weidman, A. C., Tracy, J. L., & Elliot, A. J. (2013, January). *Is pride a barometer of success? Informational influence of authentic pride on achievement*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. New Orleans, LA.

- (90) Beall, A. T., & Tracy, J. L. (2012, June). *The attractiveness of male shame: Tests of evolutionary and cultural explanations*. Poster presented at the annual meeting of the Human Behavior and Evolution Society. Albuquerque, NM.
- (91) Cheng, J. T., & Tracy, J. L. (2012, January). Symposium Co-Chair, *The pursuit of social status*. Annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (92) Cheng, J. T., Tracy, J. L., Foulsham, T., Kingstone, A., & Henrich, J. (2012, January). *Dominance and Prestige: Distinct routes to social influence*. Paper presented in the symposium, "The pursuit of social status" (J. T. Cheng & J. L. Tracy, Chairs), at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (93) Martens, J. P., & Tracy, J. L. (2012, January). Symposium Co-Chair, *Pride, power, and social status: The impact of expanded posture on self and others*. Annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (94) Martens, J. P., & Tracy, J. L. (2012, January). *An emotion-based learning bias: Does the pride expression cue expertise?* Paper presented in the symposium "Pride, power, and social status: The impact of expanded posture on self and others" (J. P. Martens & J. L. Tracy, Chairs), at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (95) Cheng, J. T., Tracy, J. L., & Miller, G. E. (2012, January). *Physiological evidence of a fragile ego: Narcissists show elevated levels of stress-related biomarkers in response to daily negative emotions*. Paper presented at the Society for Personality and Social Psychology Pre-Conference on Social Neuroendocrinology. San Diego, CA.
- (96) Beall, A. T., & Tracy, J. L. (2012). *Smile, you're ovulating! Is female happiness a cue to fertility?* Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (97) Dunlop, W., & Tracy, J. L. (2012, January). *Sobering stories: Redemptive narratives of addiction predict subsequent sobriety and health among recovering alcoholics*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- (98) Weidman, A. C., Augustine, A. A., & Tracy, J. L. (2012, January). *Conscientiousness moderates desired affect in situations of high psychological demand*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.

- (99) Steckler, C. M., & Tracy, J. L. (2012, January). *Pride and Shame Influence Moral Judgment*. Poster presented at the annual meeting of the Society for Personality and Social Psychology Pre-Conference on Emotion. San Diego, CA.
- (100) Tracy, J. L., Hart, J., & Martens, J. P. (2011, October). *Death and science: The existential underpinnings of belief in intelligent design and discomfort with evolution*. Paper presented in the symposium, "Science and religion: Complementary functions of existential belief systems" (J. L. Preston, Chair), at the annual meeting of the Society for Experimental Social Psychology. Washington, DC.
- (101) Cheng, J. T., Tracy, J. L., Foulsham, T., Kingstone, A., & Henrich, J. (2011, June). *Dominance and Prestige: Evidence that Dominance and Prestige are Distinct yet Viable Avenues to Social Status*. Paper presented at the annual meeting of the Human Behavior and Evolution Society. Montpellier, France.
- (102) Tracy, J. L. (2011, June). *Authentic and hubristic pride: A tale of two pride-prone personalities*. Paper presented in the symposium, "Personality, emotion processes, and social outcomes" (D. Catterson & O. P. John, Chairs), at the Biennial Meeting of the Association for Research in Personality. Riverside, CA.
- (103) Cheng, J. T., & Tracy, J. L. (2011, June). Symposium Co-Chair, *The pursuit of social status*. Biennial meeting of the Association for Research in Personality. Riverside, CA.
- (104) Cheng, J. T., Tracy, J. L., & Henrich, J. (2011, June). *Dominance and Prestige: Distinct routes to social influence*. Paper presented in the symposium, "The pursuit of social status" (J. T. Cheng & J. L. Tracy, Chairs), at the biennial meeting of the Association for Research in Personality. Riverside, CA.
- (105) Tracy, J. L. (2011, March), *The nonverbal expression of pride: Innate, but not inborn*. Paper presented in the symposium, "The self-conscious emotions" (J. J. Campos & C. S. Dweck, Chairs) at the Biennial Meeting of the Society for Research in Child Development. Montreal, ON.
- (106) Cheng, J. T., & Tracy, J. L. (2011, January), *The evolution of pride: Do authentic and hubristic pride promote distinct forms of social status?* Invited talk, Self and Identity Pre-Conference to the annual meeting for the Society for Personality and Social Psychology. San Antonio, TX.
- (107) Beall, A., & Tracy, J. L. (2011, January). *The sexual attractiveness of emotion expressions*. Poster presented at the Emotion Pre-Conference to the annual meeting for the Society for Personality and Social Psychology. San Antonio, TX.
- (108) Martens, J. P., & Tracy, J. L. (2011, January). *Is the pride expression a nonverbal cue of expertise?* Poster presented at the annual meeting for the Society for

- Personality and Social Psychology Pre-Conference on Evolutionary Psychology. San Antonio, TX.
- (109) Martens, J. P., & Tracy, J. L. (2011, January). *Is the pride expression a nonverbal cue of expertise?* Poster presented at the annual meeting for the Society for Personality and Social Psychology. San Antonio, TX.
 - (110) Cheng, J. T., Tracy, J. L., & Henrich, J. (2011, January). *Dominance and prestige: Distinct routes to social influence.* Poster presented at the annual meeting of the Society for Personality and Social Psychology Preconference on Evolutionary Psychology. San Antonio, TX.
 - (111) Cheng, J. T., Tracy, J. L., & Henrich, J. (2011, January). *Dominance and prestige: Distinct routes to social influence.* Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Antonio, TX.
 - (112) Beall, A., & Tracy, J. L. (2011, January). *The sexual attractiveness of emotion expressions.* Poster presented at the annual meeting for the Society for Personality and Social Psychology. San Antonio, TX.
 - (113) McFerran, B., Aquino, K., & Tracy, J. L. (2010, October). *Evidence for two facets of pride in consumption: Findings from luxury brands.* Paper presented at the Association for Consumer Research Conference, Jacksonville, FL.
 - (114) Foulsham, T., Cheng, J. T., Tracy, J. L., Henrich, J., & Kingstone, A. (2010, August). *Look who's talking (and follow the leader)! Eye movements in a social interaction reveal effects of speaking and social status.* Poster presented at the Annual Meeting of the Cognitive Science Society. Portland, OR.
 - (115) Tracy, J. L., Hart, J., & Martens, J. P. (2010, January). *Death and Science: The existential underpinnings of belief in intelligent design and discomfort with evolution.* Paper presented in the symposium, "Existential Epistemology: The Science of Motivated Knowledge Construction" (J. Hart, Chair) at the annual meeting for the Society for Personality and Social Psychology. Las Vegas, NV.
 - (116) Tracy, J. L., & Shariff, A. F. (2010, January). Symposium Co-Chair, *Beyond recognition: What are the social (and not so social) functions of emotion expressions?* Annual meeting for the Society for Personality and Social Psychology. Las Vegas, NV.
 - (117) Shariff, A. F., & Tracy, J. L. (2010, January). *The irrepressible communicative power of the emotion expressions of pride and shame.* Paper presented in the symposium, "Beyond recognition: What are the social (and not so social) functions of emotion expressions?" (J. L. Tracy & A. F. Shariff, Chairs), at the annual meeting for the Society for Personality and Social Psychology. Las Vegas, NV.

- (118) Martens, J. P., Tracy, J. L., Cheng, J. T., Parr, L. A., & Price, S. (2010, January). *Do the chimpanzee bluff display and human pride expression share evolutionary origins?* Poster presented at the annual meeting for the Society for Personality and Social Psychology. Las Vegas, NV.
- (119) Cheng, J. T., Tracy, J. L., & Henrich, J. (2010, January). *Are dominance and prestige distinct strategies for attaining social status?* Poster presented at the annual meeting for the Society for Personality and Social Psychology. Las Vegas, NV.
- (120) Martens, J. P., Tracy, J. L., Cheng, J., Parr, L. A., & Price, S. (2010, January). *Do the chimpanzee bluff display and human pride expression share evolutionary origins?* Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Las Vegas, NV.
- (121) Cheng, J. T., Tracy, J. L., & Henrich, J. (2010, January). *Are dominance and prestige distinct strategies for attaining social status?* Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Las Vegas, Nevada.
- (122) Tracy, J. L. (2009, August). Symposium Chair, *Nonverbal expressions and the social communication of emotions: What can we learn from spontaneous displays?* International Society for Research on Emotion Annual Conference. Leuven, Belgium.
- (123) Tracy, J. L. (2009, August). *The spontaneous expression of pride and shame: Evidence for innate displays.* Paper presented in the symposium, "Nonverbal expressions and the social communication of emotions: What can we learn from spontaneous displays?" (J. L. Tracy, Chair) at the International Society for Research on Emotion Annual Conference. Leuven, Belgium.
- (124) Schriber, R. A., Tracy, J. L., Robins, R. W., & Solomon, M. (2009, May). *Is emotion recognition impaired in high functioning individuals with ASDs?* Poster presented at the International Meeting for Autism Research.
- (125) Tracy, J. L., & Donnellan, M. B. (2009, February). Symposium Co-Chair, *Understanding and bridging the great divide: Toward a unified social and personality psychology.* Annual meeting for the Society for Personality and Social Psychology. Tampa, FL.
- (126) Tracy, J. L., Robins, R. W., & Sherman, J. (2009, February). *The practice of social-personality psychological science: Searching for Cronbach's two streams.* Paper presented in the symposium, "Understanding and bridging the great divide: Toward a unified social and personality psychology" (J. L. Tracy, & M. B.

- Donnellan, Chairs) at the annual meeting for the Society for Personality and Social Psychology. Tampa, FL.
- (127) Ashton-James, C., & Tracy, J. L. (2009, February). *Pride and prejudice: On the divergent social implications of hubristic and authentic pride*. Paper presented in the symposium, "Turn up the volume: New directions in research on factors amplifying prejudice" (C. Ashton-James, Chair) at the annual meeting for the Society for Personality and Social Psychology. Tampa, FL.
 - (128) Cheng, J. T., Tracy, J. L., & Henrich, J. (2009, February). *Pride as an evolutionary adaptation to status attainment*. Poster presented at the annual meeting for the Society for Personality and Social Psychology. Tampa, FL.
 - (129) Cheng, J. T., Tracy, J. L., & Henrich, J. (2009, February). *Pride as an evolutionary adaptation to status attainment*. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, Florida.
 - (130) Martens, J. P., Tracy, J. L., & Hart, J. (2009, February). *Mortality salience promotes belief in intelligent design theory*. Poster presented at the annual meeting for the Society for Personality and Social Psychology. Tampa, FL.
 - (131) Martens, J. P., Tracy, J. L., & Hart, J. (2009, February). *Mortality salience promotes belief in intelligent design theory*. Poster presented at the Society for Personality and Social Psychology Pre-Conference on Evolutionary Psychology. Tampa, FL.
 - (132) Cheng, J. T., Tracy, J. L., & Henrich, J. (2008, May). *Why are you so proud? Pride as an evolutionary adaptation to status attainment*. Poster presented at the Society for Interpersonal Theory and Research Annual Convention. Tempe, Arizona
 - (133) Tracy, J. L. (2008, February). Symposium Chair, *The nonverbal expression of emotion: What can we learn from spontaneous displays?* Annual meeting of the Society for Personality and Social Psychology. Albuquerque, NM.
 - (134) Tracy, J. L. (2008, February). *More than a thrill: The spontaneous display of pride in response to victory*. Paper presented in the symposium, "The nonverbal expression of emotion: What can we learn from spontaneous displays?" (J. L. Tracy, Chair) at the annual meeting of the Society for Personality and Social Psychology. Albuquerque, NM.
 - (135) Cheng, J. T., Tracy, J. L., Robins, R. W., & Trzesniewski, K. H. (2008, February). *Uncovering the affective core of self-esteem and narcissism: Authentic and hubristic pride*. Poster presented at the annual meeting of the Society for

- Personality and Social Psychology Pre-Conference on Emotion. Albuquerque, NM.
- (136) Cheng, J. T., Tracy, J. L., Robins, R. W., & Trzesniewski, K. H. (2008, February). *Uncovering the affective core of self-esteem and narcissism: Authentic and hubristic pride*. Poster presented at the annual meeting of the Society for Personality and Social Psychology Pre-Conference on Self and Identity. Albuquerque, NM.
 - (137) Tracy, J. L. (2007, November). *The cognitive antecedents of self-conscious emotions: Causal attributions and shame, guilt, and pride*. Paper presented in the symposium, "Shame and guilt: A tale of two very different emotions" (R. L. Dearing, Chair) at the Association of Cognitive Behavioral Therapy. Philadelphia, PA.
 - (138) Tracy, J. L., & Robins, R. W. (2007, August). Symposium Co-Chair, *New directions in self-conscious emotion research*. American Psychological Association Annual Convention. San Francisco, CA.
 - (139) Tracy, J. L. (2007, August). *The nonverbal expression of pride*. Paper presented in the symposium, "New Directions in Self-Conscious Emotion Research" (J. L. Tracy, & R. W. Robins, Chairs) at the American Psychological Association Convention. San Francisco, CA.
 - (140) Tracy, J. L. (2007, May). Presentation Chair, *Automatic emotion regulation and anger* (Mauss, M.). Western Psychological Association 2007 Convention. Vancouver, B.C.
 - (141) Tracy, J. L. (2007, May). Presentation Chair, *Why do we like things? Preferences with and without inferences* (Winkielman, P.). Western Psychological Association 2007 Convention. Vancouver, B.C.
 - (142) Tracy, J. L. (2007, January). Symposium Chair, *New directions in self-conscious emotion research*. SPSP Pre-Conference on Self and Identity. Memphis, TN.
 - (143) Tracy, J. L. (2006, January). *The two facets of pride*. Paper presented in the symposium, "Self and Emotion" (R. W. Robins, & J. P. Tangney, Chairs) at the inaugural SPSP Pre-Conference on Emotion. Palm Springs, CA.
 - (144) Tracy, J. L., & Robins, R. W. (2006, January). *Narcissism as an overarching framework for conceptualizing fragile self-esteem*. Paper presented in the symposium, "I Love Me...I Love Me Not: Do Narcissists Have High Self-Esteem, Low Self-Esteem, or Both?" (S. Rosenthal, Chair) at the annual meeting of the Society for Personality and Social Psychology. Palm Springs, CA.

- (145) Tracy, J. L. (2005, August). *Pride goeth before the fall—or does it? Theory and evidence for two facets of pride*. Paper presented in the symposium, “New perspectives on self-reflection, emotion, and psychological well-being” (M. Leary, Chair) at the American Psychological Association Convention. Washington, DC.
- (146) Tracy, J. L., & Robins, R. W. (2005, May). Symposium Co-Chair, *Implicit processes in emotion*. American Psychological Society’s 17th Annual Convention. Los Angeles, CA.
- (147) Tracy, J. L. (2005, May). *The automaticity of emotion recognition*. Paper presented in the symposium “Implicit processes in emotion” (J. L. Tracy, & R. W. Robins, Chairs) at the American Psychological Society’s 17th Annual Convention. Los Angeles, CA.
- (148) Robins, R. W., Tracy, J. L., & Lagattuta, K. H. (2005, April). *Can children recognize pride?* Poster presented at the Biennial Meeting of the Society for Research in Child Development. Atlanta, GA.
- (149) Tracy, J. L., & Robins, R. W. (2005, January). *Is the pride expression universal?* Poster presented at the annual meeting of the Society for Personality and Social Psychology. New Orleans, LA.
- (150) Tracy, J. L., & Robins, R. W. (2004, January). Symposium Co-Chair, *Current directions in research on self-conscious emotions*. Annual meeting of the Society for Personality and Social Psychology. Austin, Texas.
- (151) Tracy, J. L. (2004, January). *The nature of pride: Expression and conceptual structure*. Paper presented in the symposium “Current directions in research on self-conscious emotions” (J. L. Tracy, & R. W. Robins, Chairs) at the annual meeting of the Society for Personality and Social Psychology. Austin, Texas.
- (152) Tracy, J. L., & Robins, R. W. (2004, January). *The automaticity of emotion recognition*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Austin, Texas.
- (153) Tracy, J. L. (2003, July). *New findings on a long-neglected emotion*. Paper presented at the Fourth-Annual Meeting of the NIMH Affective Science Training Consortium. University of California, Berkeley.
- (154) Tracy, J. L., & Robins, R. W. (2003, February). *Does pride have a distinct expression?* Poster presented at the annual meeting of the Society for Personality and Social Psychology. Los Angeles, California. **Received SPSP Student Poster Award, Honorable Mention.

- (155) Tracy, J. L., & Robins, R. W. (2002, November). *The pride display: Evidence for a new discrete emotion expression*. Poster presented at the New York Academy of Sciences conference "Emotions Inside Out: 130 Years After Darwin's *The Expression of the Emotions in Man and Animals*." New York, New York.
- (156) Tracy, J. L. (2002, August). *Finding a non-verbal display for pride*. Paper presented at the annual meeting of the NIMH Affective Science Training Consortium. University of California, Berkeley.
- (157) Tracy, J. L., & Robins, R. W. (2002, February). *Shame, guilt, and pride: An appraisal-theory perspective*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. Savannah, Georgia.
- (158) Tracy, J. L. (2001, August). *An appraisal-theory perspective on self-conscious emotions*. Paper presented at the annual meeting of the NIMH Affective Science Training Consortium. University of California, Berkeley.
- (159) Tracy, J. L., Trzesniewski, K., Robins, R. W., Gosling, S., & Potter J. (2001, February). *Age differences in self-esteem*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Antonio, Texas.
- (160) Trzesniewski, K. H., Tracy, J. L., Robins, R. W., Potter, J., & Gosling, S. D. (2001, October). *Self-esteem across the lifespan*. Poster presented at the biannual meeting of the Society for the Study of Human Development. Ann Arbor, Michigan.
- (161) Trzesniewski, K. H., Robins, R. W., Tracy, J. L., Potter, J., & Gosling, S. D. (2001, April). *Age differences in self-esteem from age 9 to 90*. Poster presented at the biannual meeting of the Society for Research on Child Development. Minneapolis, Minnesota.

Editorial Service

- Associate Editor, *Affective Science*, 2019-2022
- Associate Editor, *Journal of Personality and Social Psychology: IRGP*, 2015-2020
- Associate Editor, *Emotion*, 2011-2015
- Special Series Editor, *Clinical Psychological Science* Special Series on Emotions and Psychopathology, 2013-2014
- Guest Editor, *Journal of Personality and Social Psychology: Interpersonal Relationships and Group Processes*, 2013-2014
- Editorial Board/ Consulting Editorships
 - *Journal of Personality and Social Psychology: Attitudes and Group Processes*, 2021-present

- *Affective Science*, 2022-2023
- *Clinical Psychological Science*, 2014-2020
- *Emotion*, 2010-2011
- *Journal of Experimental Psychology: General*, 2012-2014
- *Journal of Personality and Social Psychology: Interpersonal Relationships and Group Processes*, 2010-2015, 2024-2026
- *Personality and Social Psychology Review*, 2014-2018
- *Social Psychological and Personality Science*, 2009-2014, 2015-2019
- Ad Hoc Reviewer (2001-present)
 - *American Psychologist*, *Behavioral and Brain Science*, *Clinical Psychological Science*, *Cognition*, *Cognition and Emotion*, *Cognitive, Affective, and Behavioral Neuroscience*, *Current Directions in Psychological Science*, *Emotion*, *Emotion Review*, *European Journal of Developmental Psychology*, *iScience*, *Journal of Cross-Cultural Psychology*, *Journal of Experimental Psychology: General*, *Journal of Experimental Social Psychology*, *Journal of Individual Differences*, *Journal of Marriage and Family*, *Journal of Nonverbal Behavior*, *Journal of Personality*, *Journal of Personal Relationships*, *Journal of Personality and Social Psychology*, *Journal of Positive Psychology*, *Journal of Research in Personality*, *Journal of Social and Clinical Psychology*, *Merrill-Palmer Quarterly*, *Motivation and Emotion*, *Nature Communications*, *Nature Human Behavior*, *Nature Reviews*, *Nature Scientific Reports*, *Personality and Social Psychology Bulletin*, *Perspectives in Psychological Science*, *Proceedings of the National Academy of Sciences*, *Proceedings of the National Academy of Sciences-Nexus*, *Psychological Bulletin*, *Psychological Review*, *Psychological Science*, *Psychology and Psychotherapy*, *Psychophysiology*, *Scientific Reports*, *Self and Identity*, *Social Cognition*, *Social and Personality Psychology Compass*, *Social Psychological and Personality Science*, *The Spanish Journal of Psychology*, *Transactions on Affective Computing*, *Visual Cognition*

Professional Service

- Society for Personality and Social Psychology (SPSP) Summer Institute for Social and Personality Psychology (SISPP) Committee, Chair, 2024-2025
- Society for Personality and Social Psychology (SPSP) Summer Institute for Social and Personality Psychology (SISPP) Committee, Member, 2022-2024
- External Reviewer, National Science Foundation, 2023, 2024

- Society for Personality and Social Psychology (SPSP) Fundraising and Development Committee, Co-Chair, 2021-2022
- Society for Personality and Social Psychology (SPSP) Fundraising and Development Committee, Member, 2019-2022
- Society for Personality and Social Psychology (SPSP) Media Awards Panel, 2020-2022
- Society for Personality and Social Psychology (SPSP) Diversity Grad Student Admired Scholars Program, Admired Scholar, 2022
- International Society for Self and Identity (ISSI) Distinguished Lifetime Career Award Selection Committee, 2020-2021
- Society for Personality and Social Psychology (SPSP) Free-form Friday Zoom Workshop on “Writing a trade book,” Co-host, 2021
- External Reviewer, Social Sciences and Humanities Research Council
- (SSHRC) Dissertation Awards, 2021
- Board of Directors, Foundation for Personality and Social Psychology, 2018-2019
- Canadian Institute for Health Research (CIHR) College of Reviewers, 2018-present
- Executive Committee, International Society for Self and Identity (ISSI), 2009-2020
- Association for Psychological Science (APS) Annual Convention Program Committee, Personality and Emotion Program Chair, 2016-2019
- Society for Personality and Social Psychology (SPSP) Conference Executive Committee, 2014-2016 (2016 Program Co-Chair)
- Canadian Institute for Health Research (CIHR) Doctoral Research Awards Peer Review Panel, 2015-2016; 2016-2017; 2017-2018
- Society for Affective Science Fundraising Committee, 2014-2015
- Membership Chair, International Society for Self and Identity (ISSI), 2012-2015
- Invited Panelist, Association for Psychological Science Student Caucus (APSSC) Editors’ Panel on “How to Get Published: Guidance from Journal Editors”, APS Annual Convention, 2014
- Program Co-Chair, Association for Research in Personality (ARP) Bi-Annual Meeting, 2013
- Executive Committee, International Society for Self and Identity (ISSI), 2009-2017

- Invited Panelist, American Psychological Association Panel on “How to Publish”, Society for Personality and Social Psychology (SPSP) Annual Meeting, 2013
- International Society for Self and Identity (ISSI) Early Career Award Committee, 2011
- Society for Personality and Social Psychology (SPSP) Conference Program Committee, 2011
- Invited Panelist, American Psychological Association Science Directorate Academic Career Workshop at SPSP, 2009
- Founder, Program Co-Chair and Conference Organizer, Pre-Conference on Emotion to the Society for Personality and Social Psychology (SPSP) Annual Meeting, 2006-2007
- External Reviewer, Canada Foundation for Innovation (CFI), Leaders Opportunity Fund, 2007
- External Reviewer, *Handbook of Personality*, 2007
- External Reviewer, National Science Foundation, 2006
- External Reviewer, Canada Psychological Association (CPA) Social-Personality Division, Annual Meeting, 2006

Professional Associations

- American Psychological Association (2002-present)
- Association for Psychological Science (2005-present)
- Association for Research in Personality (1999-present)
- Emotion Research Group (2009-present)
- International Society for Research on Emotions (2004-present)
- Society for Affective Science (2014-present)
- Society for Personality and Social Psychology (1999-present)